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Turn the Key Participating Lenders



Allied Mortgage

Conventional

Credit Minimum 620

FHA Credit Minimum

Contact: Wendy Monaco 877-488-2745 Wendy@alliedmg.com

Cardinal Financial

HomeReady

Mimimum Downpayment 3% Max AMI 50% Other benefits \$2,500 credit towards down payment or closing costs

Home Possible

Mimimum Downpayment 3% Max AMI 50% Other benefits \$2,500 credit towards down payment or closing costs

Contact:

Cat Borrero 856-438-9331 cat.borrero@cardinalfinancial.com

Sacha Borrero 856-328-1138 sacha.borrero@cardinalfinancial.com

Elizabeth Parris 856-295-2442 elizabeth.parris@cardinalfinancial.com

Dani St. John 980-261-2986 dani.stjohn@cardinalfinancial.com

Danielle Weissman 856-328-0884 danielle.weissman@cardinalfinancial.com

Customers Bank

Conventional

Credit Minimum 620

Minimum Down Payment 5%

Housing Choice Voucher Accepted Yes

Conventional

Credit Minimum 680

Minimum Down Payment 0%

Other Benefits 100% finanaing and no MI for LMI census tract

Housing Choice Voucher Accepted Yes

Contact:

Rosa Hernandez 484-500-4710 rhernandez@customersbank.com

Bank of America

Contact:

Mike Morton Community Lending Officer NMLS ID:986818 215-398-7843 1501 Locust St. Philadelphia PA, 19102











Turn the Key Participating Lenders



Citizens Bank

<u>Citizens</u> <u>Destination Home</u> <u>Mortgage</u>

Credit Minimum 640

Minimum Down Payment 3%

Down payment assistance/ Grant Down Payment Assistance available

Other Benefits No MI, LMI tract / borrower required, Flexible underwriting, including non-traditional credit, manual underwriting, student loan repayment plans

Housing Choice Voucher Accepted Yes

<u>Fannie Mae</u> HomeReadv

Credit Minimum

Minimum Down Payment 3%

Down payment assistance/ Grant Down Payment Assistance available

Other Benefits Flexible underwriting, including non-traditional credit, manual underwriting

Housing Choice Voucher Accepted Yes

Fannie Mae HomeReady SPCP

Credit Minimum 620

Minimum Down Payment 3%

Down payment assistance/ Grant Closing Cost/Down Payment Assistance up to \$10k Housing Choice Voucher Accepted Yes

Other Benefits

Appraisal credit of \$500, 1 year Home Warranty lender credit, Flexible underwriting including non-traditional credit

Housing Choice Voucher Accepted Yes

manual underwriting**Fannie** Mae Conventional

Credit Minimum 620

Minimum Down Payment 3%

Down payment assistance/ Grant Down Payment Assistance available

Other Benefits Flexible underwriting, including

<u>FHA</u>

Credit Minimum 620-640

Minimum Down Payment 3.5%

Down payment assistance/ Grant Down Payment Assistance available

Other Benefits Flexible underwriting, including manual underwriting

Housing Choice Voucher Accepted Yes

Contact:

Deborah Mason Deborah.mason@citizensbank.com 215-209-9483

Harry Pecci Harry.pecci@citizensbank.com 215-512-3048











Turn the Key Participating Lenders



CMG Home Loans

Community ONE

Get up to \$6,000 towards purchase. Use it towards closing costs, or to get a down payment as low as 1%, or to get a lower rate. https://www.cmghomeloans.com/ mysite/daniel-kemery/loan-programs/community-one-grant

HomeFundIt

The only online down payment gifting platform in the industry. Anyone can help you with your down payment, with no offline paperwork, no taxes, or fees. Get up to a \$2000 match! https://www.cmghomeloans. com/mysite/daniel-kemery/ homefundit

Rate Rebound

Worried about high rates? We have a solution for that. https://storage.googleapis.com/ flyers-storage-prod/images/ web_flyers_template/66856390c 5d5820240703104328.pdf

Programs with no PMI

Offers lower mortgage payment. Improved monthly cash flow.

Best Lender for First Time Homebuyers (Investopedia)

Why work with anyone else? https://vimeo.com/733372055/ a1794a1292

Contact:

Christina Hernandez 215-626-4530 chernandez@cmghomeloans.com

Penn Community

Conventional

Credit Minimum None

Down payment assistance/ Grant Possibility to buydown rate

Contact: Jim Drinkwater 215-504-6590 jdrinkwater@penncommunitybank.com







Firstrust Bank

Community ONE

Get up to \$6,000 towards purchase. Use it towards closing costs, or to get a down payment as low as 1%, or to get a lower rate. https://www.cmghomeloans. com/mysite/daniel-kemery/loanprograms/community-one-grant

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Programs with no PMI

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Best Lender for First Time Homebuyers (Investopedia)

Why work with anyone else? https://vimeo.com/733372055/ a1794a1292

WSFS

<u>Neighbohood</u> Opportunity Pr<u>ogram</u>

Credit Minimum 620

Minimum Down Payment 3%

Down payment assistance/ Grant Up to \$10k DPA and/or closing

cost Other Benefits 6% seller assist depending on LTV, no PMI, will not be sold

Down Payment Grant Program Credit Minimum 620 Minimum Down Payment 80% Down payment assistance/ Grant Up to \$10k DPA grant and/or closing cost Other Benefits 6% seller assist depending or

6% seller assist depending on down payment AMI 80%

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Contact: J Christopher Flynn 610-812-4505 J.Flynn@wsfsmortgage.com







Cross Country Mortgage

Conventional

Minimum Down Payment: 3%

Credit Minimum 620

Other benefits

A fixed and adjustable-rate mortgage with flexible terms and low down payment options

<u>FHA</u>

Minimum Down Payment: 3.50%

Credit Minimum 500

Other benefits

With low down payments and higher DTI limits, this loan option is great for borrowers with less-than-perfect credit.

<u>VA</u> Minimum

Minimum Down Payment:

Credit Minimum 500

Other benefits

100% financing with no down payment requirement available for Service Members and Military Families

CCM Smart Start

Credit Minimum 620

Down payment assistance/ Grant

Covers 2% (up to \$5,250) of the down payment for eligible first-time homebuyers. <u>Che</u>

Noa and Essex

Credit Minimum 600

Down payment assistance/ Grant

Pairs with an FHA loan, offers a 3.5% or 5% down payment assistance program.

Lakeview, The National

Credit Minimum 660

Down payment assistance/ Grant

4% down payment assistance program paired with a conventional mortgage.

Contact:

Jeremy Durkin Jeremy.Durkin@ccm.com 610-213-9438

Laura Corley Laura.Corley@ccm.com 610-731-4415

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Terri Santiago-Parker Terri.Parker@ccm.com 856-776-6886 Joseph Parker Joseph.Parker@ccm.com 856-776-6879

Susan O'Hara Susan.OHara@ccm.com 484-977-4834

Chris Swartz Email: Chris.Swartz@ccm.com 610-766-7060

Andrew Eckstut 215-435-5706 andrew.eckstut@ccm.com











Turn the Key Participating Lenders



Fulton Mortgage

<u>Homebuyer</u> Advantage Plus

Credit Minimum 620 Assistance Program Credit Minimum 620

Minimum Down Payment

5%

Closing Cost

Minimum Down Payment 3%

Other Benefits 6% seller assistance, No PMI Down payment assistance/ Grant Up to \$1000-\$1500 towards Down Payment or Closing Cost

Contact: Julius S. Sharpe, Jr. 267-780-2903 Ext. 11943

Chante' Meares 267-780-2902 cmeares@fultonmortgagecompany.com

MPB Mortgage

FHA Credit Minimum 620

Conventional Credit Minimum

620

<u>VA</u>

Credit Minimum 620

Contact:

Gary E. Risler 215-669-0944 gary.risler@mpbmortgage.com

Guaranteed Rate

Conventional

Credit Minimum 580-620

Mimimum Downpayment 3%

<u>FHA</u>

Credit Minimum 560

Mimimum Downpayment 3.5%

Other benefits Up to 6% seller's assist allowed

<u>VA</u>

Credit Minimum 550

Mimimum Downpayment 0% down for Veterans

Other benefits No lender fees

The ONEDOWN

Credit Minimum 620

Minimum Down Payment 1%

Down payment assistance/ Grant

\$5,500 grant to be paired with conventional affordable loan program HomeReady

Contact: Jennifer Ashley 609-668-4493 jennifer.ashley@rate.com

BORROWSMART ACCESS

Credit Minimum 620

Down payment assistance/ Grant \$3,000 first time homebuyer grant

SPCP HomeReady

Credit Minimum 620

Down payment assistance/ Grant \$8,000 grant \$500 credit towards appraisal fee

Lakeview ZERO DOWN

Credit Minimum 620

Down payment assistance/ Grant 5% down payment assistance

loan when paired with a conventional mortgage

CHENOA FUND

Credit Minimum 600

Down payment assistance/ Grant Up to 4% down payment assistance loan paired with FHA loan options











Turn the Key Participating Lenders



NFM

Conventional

Credit Minimum 620

Mimimum Downpayment 3%

VA

580

Credit Minimum

Other benefits

Weekends

Available 7days, Nights &

Other benefits Available 7days, Nights & Weekends

FHA

Credit Minimum 500 Mimimum Downpayment 3.5%-10%

Other benefits 100% FHA Program Available

Contact: Joseph Tulino

215-669-9975 jtulino@nfmlending.com

Success Mortgage

Conventional **Credit Minimum** 620 **FHA Credit Minimum** 580

VA **Credit Minimum** 580

USDA Credit Minimum 600

Contact: Hakim Singleton 267-337-3157 Hakim@singletonmortgage.com

M & T Bank

M&T Grant Program Benefits

M&T offers up to \$10,000 to low-income borrowers and up to \$5000 for moderate income borrowers purchasing in a lowor moderate-income census tract

The grant is offered to eligible first-time home buyers.

Home Starter Program Mimimum Downpayment 3% Other benefits No PMI Fixed rate 1% out of pocket down payment

Contact:

wpennewell@mtb.com

Oray Carew ocarew@mtb

FNMA Home Ready

Minimum Down Payment: 3%

Other Benefits: up to 6% of sales price in Interested Party

FHA CRA

Minimum Down Payment: 3.5%

Other Benefits: up to 6% of sales price in Interested Party Contributions. Below-market interest rate available.

William N. Pennewell 610-715-4546

856-330-8016











Turn the Key Participating Lenders



Truist

<u>HomeReady</u>

Credit Minimum 620

Minimum Down Payment 5%

Down payment assistance/ Grant

3% of the lessor of home sales price or appraised value up to \$7500 (Grant)

Other Benefits Can be used towards closing costs, reserves, or pre-paids

Housing Choice Voucher Accepted Yes

<u>CHIP</u>

Credit Minimum 620

Minimum Down Payment **\$500**

Other Benefits No MI for LMI census tract

Housing Choice Voucher Accepted Yes

Contact: Chris Barlow 215-298-0744 Chris.Barlow@truist.com

<u>Community Partner</u> (exhausted until 2024)

Credit Minimum 620

Minimum Down Payment \$1,000

Down payment assistance/ Grant up to \$15,000 for DPA or closing costs

Housing Choice Voucher Accepted Yes

FTHB

(exhausted until 2024)

Credit Minimum 620

Minimum Down Payment \$1.000

Down payment assistance/ Grant

up to \$12,500 for DPA or closing costs

Housing Choice Voucher Accepted Yes

TD Bank

TD Right Step

Credit Minimum 620

Minimum Down Payment 3% - \$500 min OOP

Other Benefits Lender Paid MI

Housing Choice Voucher Accepted Yes

TD Home Access

<u>Mortgage</u>

Credit Minimum 620

Minimum Down Payment 3% - \$500 min OOP

Down payment assistance/ Grant \$10,000 Lender Credit (dpa, buydown rate, loan buydown)

Other Benefits Lender Paid MI

Housing Choice Voucher Accepted Yes

Contact:

Irv Brockington 215-526-8044 irvin.brockington@td.com

Patrick Nicholson 201-574-1713 patrick.nicholson@td.com

Vanessa Owens 443-939-4870 vanessa.owens@td.com

FNMA HomeReady

Credit Minimum 620

Minimum Down Payment 3% - No Required OOP

Housing Choice Voucher Accepted Yes

FHA

Credit Minimum 620

Minimum Down Payment 3.5% - No Required OOP

Housing Choice Voucher Accepted Yes













Ocean First

Neighbor First

Credit Minimum 620

Max CLTV 105%

Down payment assistance/ Grant \$6k grant

Other Benefits

1% interest rate discount No PMI required, only cash requirement is the \$595 application fee and a 1 year HOI premium

Contact: Mark Tillman 856-669-9425 mtillman@oceanfirst.com

Prosperity Home Mortgage

HomeBuyer Boost (First-Time Homebuyers) Down payment assistance program offering a \$5000 agency grant based on the location of your current residence.

BorrowSmart Access (First-Time

Homebuyers) Down payment assistance program offering \$1500 agency grant based on the location of the primary purchase residence.

Contact:

Pam Russakoff 215-840-4676 pam.russakoff@phmloans.com

Camen Ely Carmen.eley@phmloans.com 215-651-2396

Crystal Bell Crystal.bell@phmloans.com 267-664-6333

Angie Alcalde Angie.alcade@phmloans.com 215-834-4232

Milagros Crespo Milagros.crespo@phmloans.com 856-993-4963

Antonio Vadillo Antonio.vadillo@phmloans.com 267-524-8007















Citywide Home Mortgage

Conventional

Credit Minimum 580-620

Minimum Downpayment 3%

Other Benefits No MI

FHA

Credit Minimum 500

Minimum Downpayment 3.5%

Other Benefits Up to 6% sellers assist

VA **Credit Minimum** 550

Minimum Downpayment 0%

Other Benefits No lenders fees

BORROWSMART ACCESS

Credit Minimum 620

Down payment assistance/ Grant \$3.000 in the form of a nonrepayable grant

HomeReady First

Credit Minimum 620

Down payment assistance/ Grant Non-repayable grant up to \$7,000 along with a \$500 credit towards the appraisal fee

Contact: Kyle Kelly 215-987-4337 kyle.kelly@citywidehm.com

Lakeview ZERO DOWN

Credit Minimum 620

Other Benefits Up to a 5% down payment assistance loan when paired with a conventional mortgage

The ONEDOWN

Credit Minimum 620

Minimum Downpayment 1%

Down payment assistance/ Grant

Non-repayable grant of up to a total of \$5,500 to be paired with conventional affordable loan program HomeReady

Below market interest rate and reduced MI

CHENOA FUND

Credit Minimum 600

Down payment assistance/ Grant

Down-payment assistance up to 4% of the sales price paired with FHA loan options

Quaint Oak Mortgage

HomeReady/ **HomePossible**

Credit Minimum 620

Minimum Downpayment 3%

Other Benefits Income limits, reduced MI

Conventional

Credit Minimum 620

Minimum Downpayment 3%

Other Benefits No income limits

FHA **Credit Minimum**

Minimum Downpayment

Other Benefits Flexible underwriting

Contact:

Patrick Lopez 267-800-2132 plopez@quaintoak.com

Paul Moseng pmoseng@quaintoak.com

Christopher Hawk 267-784-5376 chawk@quaintoak.com VA

Credit Minimum 580

Minimum Downpayment \$0 down, for eligible veterans

USDA

Credit Minimum No min credit

Minimum Downpayment \$0 down

Other Benefits Income & location limits

Daniel Carnation 215-355-5945 dcarnation@quaintoak.com

Eli O. Betancourt 484-788-8708 ebetancourt@guaintoak.com



GLOSSARY



OOP - Out of pocket

MI/PMI – Mortgage Insurance



www.phdcphila.org



215-355-5945

500

3.5%

DPA - Down Payment Assistance

AMI - Area Median Income