# **Q&A Permanent Homeless Housing and Special Needs Projects**

# 1. Question

What are examples of other projects funded with the goal of creating long-term housing similar to this RFP?

Answer: See Appendix 2-12 in Philadelphia's Annual Action Plan 2021-22 (https://www.phila.gov/media/20220119135815/Annual-Action-Plan-2021-2022.pdf)

### 2. Question

Can you share the list of developers that attended the pre-submissions meeting?

Answer: No, we cannot share that information.

#### 3. Question

What do you mean by the statement "projects that are ready to go"?

Answer: Projects that will be under construction by the end of 2022.

## 4. Question

How much additional consideration will be provided for projects that exceed the 10% Accessibility requirements?

Answer: Projects exceeding the 10% Accessibility requirements will be given priority consideration.

## 5. Question

What is meant by the statement "projects that will highly leverage the City's gap financing"?

Answer: Projects that demonstrate additional funding sources that are committed.

## 6. Question

Are the six factors included in the Proposal evaluation of equal importance or rating?

Answer: The top priority is that projects must have site control and be ready to proceed upon award.

## 7. Question

Are the preferences on page 1 of the RFP in order of importance or impact?

Answer: No, they are not listed in order of importance.

## 8. Question

Is there a time frame where you would (like) the project completed?

Answer: Twelve months from financial closing, however, every project is different and a construction timeline will be reviewed and considered for all projects. Please include your timeline in the proposal.

### 9. Question

How can one submit "evidence of operating subsidy commitments"?

Answer: A commitment letter from the entity providing the operating subsidy. For example, if receiving ACC's a letter from PHA.

## 10. Question

Is the developer expected to manage referrals from the Supportive Housing Clearinghouse?

## **Answer: Yes**

# 11. Question

Are these funds for new construction only or for a preservation project that could be serving eligible population?

**Answer: Both** 

## 12. Question

Do you have to be 501c and will you help with fiscal sponsorship?

Answer: Developers do not have to be 501c.

### 13. Question

I know you addressed that your accepting the RFP for new construction, but if I read what you have shown on the slide show it reads new and rehabilitation.

Answer: Both are acceptable.

### 14. Question

When will awards be made?

Answer: We hope to have awards decided by the end of March.

## 15. Question

Can a project start construction before awarded/or before closing on the funds?

Answer: No, the project must not be under construction at the time of award.

#### 16. Question

How am I supposed to have experience building with the city if I am trying to build for the city for the first time?

Answer: There's always a first time. We strongly encourage new developers to partner with an experienced affordable housing development team.

## 17. Question

Do the funds require prevailing wage? Does the contractor need a bond?

Answer: Yes, state prevailing wage applies and yes, the contractor needs a bond.

### 18. Question

Is this intended to be as a grant toward construction or a subsidy loan funding?

**Answer: Construction.** 

# 19. Question

You said 40 years 0%?

Answer: The terms of the Note will be for a period of 40 years at 0% interest due and payable at the end of the 40 year term. A mortgage will be placed on the property to secure the financing and a Declaration of Restrictive Covenant will be recorded on the property to assure the 40 year affordability.

#### 20. Question

With regard to preservation, what if units are not currently habitable in existing buildings without substantial capital investment? Would you consider that request for this RFP?

Answer: If you are referring to substantial rehabilitation that you will be converting to affordable housing we would consider.

## 21. Question

Since this is for projects that are ready to go, what if community engagement happened a while ago and there is no documentation. Would a narrative and support letters suffice?

Answer: No - you must document a recent community meeting

## 22. Question

Can the property only be located in Philadelphia or is Delaware County acc?

Answer: Yes, this is only for Philadelphia.

# 23. Question

My organizations' property is a vacant property that needs total rehabilitation. Will this be considered as new construction?

No, this would be substantial rehab and still be eligible.