PHILADELPHIA LAND BANK

MARCH 12, 2024 BOARD OF DIRECTORS MEETING MINUTES

A Regular Meeting of the Board of Directors of the Philadelphia Land Bank was held on Tuesday, March 12, 2024, via Zoom webinar, of which proper notices were given. A condensed certified transcript of this meeting is attached to these minutes as **Exhibit A**.

Call to Order

Board Secretary Maria Gonzalez called the meeting to order at 10:01 a.m.

Andrea Imredy Saah, Senior Counsel, made the following announcements:

Today's Board meeting is being held via an authorized communication device and is being recorded. Questions and comments may be made using the Q&A function or by using the "raise hand" function. If you are calling in and not using the Zoom webinar link, you may ask questions or make comments by pressing *9 on your phone or using the "raise hand" function. Please do not use the Chat function. If any member of the public has any issues submitting questions or comments, please send an email to Andrea.Saah@phdc.phila.gov. Please note that all questions and comments received by email prior to this meeting or through the Q&A function during the meeting will be included in the minutes. All questions and comments received by 4 pm yesterday were shared with the Board.

Prior to today's Public Session, the Board held an Executive Session during which Mr. Rodriguez reviewed the agenda and announced the resignation of Board member Michael Koonce.

Item I Roll Call

The following members of the Board of Directors reported present: Alexander Balloon, Maria Gonzalez, Michael Johns, Rebecca Lopez Kriss, Mo Rushdy, and Rick Sauer.

The following Board members were absent: Andrew Goodman and Majeedah Rashid. Three seats are vacant.

The following Land Management staff members were present: Angel Rodriguez, Andrea Imredy Saah, Esq., Robert Spence, Esq., Todd Hestand, Brian Romano, Tracy Pinson-Reviere, Mathen Pullukattu, and Carolyn Terry.

Public Attendees: The list of public attendees follow these minutes.

A quorum of Directors was present, and the meeting, having been duly convened, proceeded with business.

Item II Approval of Board Minutes

Ms. Gonzalez called for questions or comments from the Board regarding the minutes of the Board meeting of January 16, 2024. There were none. Ms. Gonzalez called for questions or comments from the public. There were none.

Ms. Gonzalez called for a motion regarding approval of the minutes.

Ms. Lopez Kriss moved to approve the minutes. Mr. Ballon seconded the motion.

Upon motion made and duly seconded, the Board unanimously approved the January 16, 2024, Board Meeting minutes.

Item III Executive Director's Report

Mr. Rodriguez acknowledged the resignation of Board member Michael Koonce and his term of service. Mr. Koonce worked with the City, including roles with the Philadelphia Redevelopment Authority (PRA), Philadelphia Housing Development Corporation (PHDC) and Philadelphia Land Bank (PLB). Ultimately, he was with the Council President's office before his retirement at the end of 2023. Mr. Koonce was the first Executive Director of the Land Bank, had a wealth of knowledge and was a strong advocate for City functions. Mr. Koonce will be missed.

There was a groundbreaking on February 20, 2024 for a Board-approved project by Fine Print Construction. The event was well attended, and Mayor Parker and Council President Johnson were present. Dawud Bey, head of Fine Print Construction, is a graduate of the Minority Development Program (MDP) and is also a recipient of financing from the Accelerator Fund. Mr. Rodriguez acknowledged the efforts of Todd Hestand, who manages the Minority Development Program (MDP). Mr. Hestand has done a remarkable job with the MDP and other groups promoting minority development across the City. Mr. Rodriguez also recognized Ashley Stukes-Martin, who manages housing counseling for the Land Bank, and Kaya James, a Land Bank housing counselor, both of whom are pushing the Turn The Key program forward.

Mr. Rodriguez provided a Turn The Key (TTK) program update at the Board's request. The Board has approved seven hundred and twenty-four (724) units of affordable housing for development that is eligible for the Turn The Key program. Currently two hundred and twenty-three (223) houses are under construction. Seventy-five (75) have been completed. Thirty-one (31) of those homes have been sold, and an additional nineteen (19) homes are under agreement. Fifteen (15) homes of the homes were sold to City employees employed by various departments, including Sanitation, Revenue, Library, the Police Department and the Water Department. The average household income of purchasers is 57% of the Area Median Income. Most applicants for TTK homes earn between \$40,000 and \$45,000 annually, with some as low as \$35,000. In total, \$3.9 million has been committed to TTK mortgages, and \$590,000 has been committed to Philly First home grants. The average TTK mortgage granted to these purchasers is about \$66,000. The projects are having a big impact on homes sales in this market.

Ms. Gonzalez called for questions or comments from the Board on the Executive Director's Report. There were none.

Item IV Administrative Matters

A. Agreement for Professional Services with Connor Strong & Buckelew Companies, LLC

Mr. Rodriguez presented the proposed agreement for services including insurance, risk management, safety and loss control, claims and administrative services, which would date back to January 1, 2024. Mr. Rodriguez asked the Board to approve a one-year agreement with Connor Strong and Buckelew Companies, LLC, with the option to renew for three successive one-year renewal terms. The annual compensation will not exceed \$36,000, and the total compensation for all years will not exceed \$144,000.

Ms. Gonzalez called for questions or comments from the Board. There were none.

Ms. Gonzalez called for questions or comments from the public. There were none.

Ms. Gonzalez called for a motion regarding the agreement.

Mr. Balloon moved to approve the agreement. Mr. Sauer seconded the motion.

Upon motion made and duly seconded, the Board unanimously approved the **Resolution Authorizing Agreement for Professional Services with Connor Strong & Buckelew Companies, LLC** (attached to these minutes as **Exhibit B**).

B. <u>First Amendment to Amended and Restated Management Contract between Philadelphia</u> <u>Housing Development Corporation and Philadelphia Land Bank</u>

Mr. Rodriguez asked the Board to approve the First Amendment to the Amended and Restated Management Contract between Philadelphia Housing Development Corporation and Philadelphia Land Bank. The effective date of the amendment is July 1, 2023, and it will extend the term of said Amended and Restated Management Contract for one year, with three consecutive one-year renewal terms. The renewal terms are automatic unless a party provides written notice at least 90 days prior to the renewal date. The services provided will not be changing, and include staff management, financial services, risk management, and property management.

Ms. Gonzalez called for questions or comments from the Board. There were none.

Ms. Imredy Saah stated an email was received prior to today's meeting about this agenda item. The email was from Jihad Ali and requested information about the initial agreement with PHDC. The Board package posted online includes this information and information regarding the initial approvals, and Mr. Ali was directed to review the Board package. The letter is attached to the minutes as **Exhibit C**.

Ms. Gonzalez called for questions or comments from the public. There were none.

Ms. Gonzalez called for a motion regarding the First Amendment.

Mr. Balloon moved to approve the First Amendment. Mr. Johns seconded the motion. Upon motion made and duly seconded, the Board unanimously approved the Resolution Authorizing First Amendment to Amended and Restated Management Contract between Philadelphia Housing Development Corporation and Philadelphia Land Bank (attached to these minutes as Exhibit D).

C. Interagency Transfers

Mr. Rodriguez asked the Board to authorize the transfer of property to the Philadelphia Housing Development Corporation for community open space preservation. The property is 1115 North 41st Street. The property is being transferred from the City to PHDC via the Philadelphia Redevelopment Authority and Land Bank, and the transfer is being done in collaboration with the Third Councilmanic District.

Ms. Gonzalez called for questions or comments from the Board. There were none.

Ms. Imredy Saah stated that Third District Councilmember Gauthier submitted a letter fully supporting this transfer (attached to these minutes as **Exhibit E**).

Ms. Gonzalez called for questions or comments from the public. There were none.

Ms. Gonzalez called for a motion regarding the proposed transfer.

Mr. Sauer moved to approve the transfer. Ms. Lopez Kriss seconded the motion.

Upon motion made and duly seconded, the Board unanimously approved the **Resolution Authorizing Conveyance of 1115 North 41st Street to Philadelphia Housing Development Corporation** (attached to these minutes as **Exhibit F**).

Item V Property Dispositions

A. Development – Affordable Housing (unsolicited)

Mr. Rodriguez requested the Board's approval to convey 708, 710, 714 and 723 North Shedwick Street in the 3rd Council District to a community land trust (the "CLT") which will be established by Mount Vernon Manor, Inc., and nonprofit community development corporation in the Third Council District. The CLT will develop four (4) single-family affordable homeownership units, intended for sale to households with incomes ranging from 60% to 80% of the Area Median Income (AMI), and will retain ownership of the land while selling the improvements on the land to eligible homebuyers. The anticipated sales price for each of the four homes will range from \$135,000 to \$155,000. Under the terms of the ground lease, homeowners will lease the land from the CLT and own the improvements on the land. This lease will have a duration of 99 years and is renewable. The application was unsolicited and qualified as per terms of the disposition policy. An EOP plan will apply to this project.

Ms. Gonzalez called for questions or comments from the Board.

Ms. Lopez Kriss asked Mr. Rodriguez to explain the difference between this request and a previous request related to a community land trust that came before the Board. Mr. Rodriguez responded that it was a matter of who the Land Bank is conveying the land to. In this case, the Land Bank is conveying the property directly to the CLT. This is a similar process to transferring property for a Low Income Housing Tax Credit (LIHTC) project when the special purpose entity has not yet been formed. The concerns regarding the previous land trust situation concerned the unauthorized assignment and transfer of title without Land Bank knowledge and approval. The Land Bank learned from that process and has utilized that knowledge in reviewing this application.

Ms. Lopez Kriss next asked about responsibility for property taxes. Mr. Rodriguez responded that the Land Bank has noted its concerns with the purchasers being responsible for 100% of the property taxes for both the improvement (the home) and the land on which the home sits, but that decision will ultimately be left to Mount Vernon Manor's discretion.

Ms. Lopez Kriss then asked whether there were enough votes to approve a disposition. Ms. Imredy Saah explained that if all six members vote for or against the disposition, the vote will be sufficient to either approve or reject the disposition; less than six votes will result in the disposition having to be tabled.

Ms. Gonzalez asked if any correspondence was received prior to the meeting. Ms. Imredy Saah referred to the previously referenced letter submitted by Councilwoman Gauthier and read the letter (attached to the minutes as **Exhibit E**).

Ms. Gonzalez called for questions or comments from the public. There were none.

Ms. Gonzalez called for a motion regarding the proposed disposition.

Mr. Ballon moved to approve the disposition. Mr. Sauer seconded the motion.

Upon motion made and duly seconded, the Board unanimously approved the Resolution Authorizing Conveyance of 708, 710, 714 and 723 North Shedwick Street to Mt. Vernon Manor Community Land Trust (attached to these minutes as Exhibit G).

Item VI Public Comment (Old & New Business)

Ms. Gonzalez asked if anyone had any comments.

Ms. Gonzalez recognized Jihad Ali. Mr. Ali commended Mr. Koonce on his career in public service. Mr. Ali also stated that he attempted to raise his hand on Zoom to comment on the contract with PHDC but was unable to do so. Mr. Ali objects to the provision regarding PHDC's exemption from the Right To Know Law, and that he believes PHDC should be subject to the Right To Know laws. Mr. Ali asked if anyone on the Board was a PHDC employee. Mr. Rodriguez then responded stating that no one on the Board is a PHDC employee, but that he and the other Land Bank staffers are PHDC employees. Mr. Rodriguez clarified that he is not subject to directions from PHDC's Board or its President and CEO. Mr. Rodriguez only takes direction from the Land Bank Board, in his

capacity as Executive Director of the land Bank, and from the PRA Board, in his capacity as Deputy Executive Director of the Redevelopment Authority. Mr. Ali then asked why Mr. Rodriguez did not recuse himself from the vote on the PHDC contract. Mr. Rodriguez responded that he is not a Board member, and since he does not have a vote there was nothing to recuse from.

Ms. Gonzalez recognized Tawny Koslowsky. The notice Ms. Koslowsky received about the meeting stated that it started at 9:30 AM, but when she attempted to log in at 9:30 there was no meeting. Ms. Imredy Saah responded that the Board's Executive Session begins at 9:30, and that the public Board meeting does not begin until 10:00 AM. Ms. Imredy Saah apologized if any Land Bank communications did not state that clearly. Ms. Koslowsky then asked about a parcel for which she has a garden agreement. A notice on the property stated it would be a part of an agenda item for today's meeting. She asked if it was on the agenda, or, if not, when it would be on the agenda. Mr. Rodriguez responded that the property is part of a proposed disposition which originally was on the agenda for the meeting, but the community meeting did not take place prior to this Board meeting and the item was accordingly removed from the agenda. Mr. Rodriguez expects the disposition to be presented again at the April Board meeting.

Ms. Gonzalez recognized Eric Johnson. Mr. Johnson asked when Phase 3 of the Minority Development Program would begin accepting applications. Mr. Rodriguez stated a date has not been set at this time, but he will post a link to the program in the Zoom chat. Mr. Rodriguez added that if Mr. Johnson logs into the website he can ask to be informed and he will then receive a notification when the date is set.

Ms. Gonzalez recognized Altrena Nixon, who asked if the process for obtaining land from the Land Bank is the same since Jessie Lawrence left the Land Bank. Mr. Rodriguez responded that the application process is still the same, and that the Land Bank does not change processes based on personnel.

Ms. Gonzalez recognized Jehoiachim Nicholson who asked whether Jessie Lawrence still worked at the Land Bank. Mr. Rodriguez confirmed Jessie Lawrence no longer works for the Land Bank. Mr. Nicholson stated that he previously applied for four properties but the application was denied. Mr. Nicholson wanted to know the reason for the denial. Mr. Rodriguez responded that a denial letter should have been sent to Mr. Nicholson, and that Mr. Nicholson should reach out to Mr. Rodriguez, who has already put his email in the Q&A. Mr. Nicholson asked if he needed to submit a new application for the current properties the Land Bank made available for sale. Mr. Rodriguez responded that, yes, Mr. Nicholson needed to submit a new application for the properties and that the same overall process applies. Mr. Nicholson finally asked if he could only apply for the properties the Land Bank has made available. Mr. Rodriguez responded that the availability of properties depends on the proposed use, and that the Land Bank website can be used to identify properties available based on different proposed use types.

Item VII Adjournment

Ms. Gonzalez called for a motion to adjourn. Mr. Balloon moved to adjourn the meeting. Mr. Sauer seconded the motion.

	Any comments and questions submittees attached to these minutes.	itted via the Q&A function follow the list of
-	SECRETARY TO THE BOARD	

Upon motion made and duly seconded, the Board unanimously voted to adjourn at 10:40 am.

PUBLIC ATTENDANCE SHEET

PHILADELPHIA LAND BANK BOARD OF DIRECTORS REGULAR MEETING Tuesday, March 12, 2024, at 10:00 AM, held remotely using Zoom Webinar.

User Name
Jamila Davis
RAJ PATEL
Altrena Nixon
Winnie Branton
Jacquelyn Sims
Jihad Ali
a weiss
Russell Hicks
Aida Rivera
Will Gonzalez
Julian Rios
Jeremy Blatstein
Emma Kahn
Tawny Koslowsky
Kelly Cary
Antoine Cheekk
Xiomara Santiago
Isabel Harner
LuAn Gethers
Joe McQuillan
Eric Johnson
Kelly Prokop
Kiana Gonzalez
Jehoiachim Nicholson
Brenda Torpy
Doris Aldridge
Karen Anaya
Leah Apgar
Charlotte Bradley
Gabe Orduña
Kareem Rosser
Frank Manheim

PUBLIC COMMENTS SUBMITTED IN Q&A

PHILADELPHIA LAND BANK BOARD OF DIRECTORS REGULAR MEETING Tuesday, March 12, 2024, at 10:00 AM, held remotely using Zoom Webinar

#	Question	Asker Name	Answer
1	With Jessie leaving, has the process of obtaining land changed or do we still submit the application in the same manner?	Altrena Nixon	Yes, you can submit online. https://phdcphila.org/land/
2	What is the PRA Board?	Kiana Gonzalez	Philadelphia Redevelopment Authority

Condensed transcript of March 12, 2024 Board Meeting follows

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CITY OF PHILADELPHIA

PHILADELPHIA LAND BANK

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BOARD OF DIRECTORS MEETING

DATE: Tuesday, March 12, 2024

LOCATION: Zoom Teleconference

REPORTED BY: John Kelly, Court Reporter

BOARD MEMBERS: MARIA GONZALEZ, Acting Chair

MICHAEL JOHNS, Board Member ALEXANDER BALLOON, Board Member

RICK SAUER, Board Member MO RUSHDY, Board Member

REBECCA LOPEZ KRISS, Board Member

ALSO PRESENT: ANDREA IMREADY SAAH, Esquire, Board Counsel

ANGEL RODRIGUEZ, Executive Director

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03/1	2/20	21
Page 2	1	Page 4 Also, prior to today's Public Session, the Board held
PAGE	1 2	an Executive Session during which Mr. Rodriguez reviewed the
I. Roll Call 4	3	agenda, amnounced the resignation of Board Member Michael
II. Approval of Minutes of Meeting of January 16, 2024 5	4	Koonce, and reviewed the agenda. And that's it.
	5	ACTING CHAIR GONZALEZ: Okay. Thank you so much, Andrea. Now we'll start with roll call. Rick Sauer?
	7	MS. SAAH: I'll do the roll call.
IV. Administrative Matters	8	ACTING CHAIR GONZALEZ: Ch, you do. I'm sorry.
A. Agreement for Professional Services with 9	9	MS. SAAH: That's okay.
Connor Strong & Buckelew Companies, LLC	10	Maria Gonzalez?
B. First Amendment to Amended and Restated 10	11	ACTING CHAIR GONZALEZ: Here.
	12	MS. SAAH: Andrew Goodman?
Management Contract between Philadelphia Housing	13	(No response.)
Development Corporation and Philadelphia Land Bank	14	MS. SAAH: Michael Johns?
C. Interagency Transfers 13	15	MR. JOHNS: Here.
115 N. 41st Street	16 17	MS. SAAH: Rebecca Lopez Kriss? MS. LOPEZ KRISS: I'm here.
Section 201 Opening Sections	17	MS. LOPEZ KRISS: 1'M nere. MS. SAAH: Majeedah Rashid?
V. Property Dispositions	19	(No response.)
A. Development - Affordable Housing 15	20	MS. SAAH: Mo Rushdy?
708, 710, 714, and 723 North Shedwick Street	21	MR. RUSHDY: Here, present.
VI. Public Comment (Old & New Business) 21	22	MS. SAAH: Rick Sauer?
WIT had a common and a common a	23	MR. SAUER: I'm here.
VII. Adjournment 31	24	MS. SAAH: Alexander Balloon?
Page 3		Page 5
1 PROCEEDINGS	1	MR. BALLOON: I'm here.
2 ACTING CHAIR GONZALEZ: Good morning, everyone. My	2	MS. SAAH: And we have three empty seats now given all
3 name is Maria Gonzalez, Secretary of the Board of the	3	the resignations, but with six Board members present, we
4 Philadelphia Land Bank. In accordance with the bylaws, I	4	have a quorum and may proceed.
5 will be serving as Chair for the Interim Chairperson, Andrew	5	If I may add one more thing, it is that Mr. Rushdy and
6 Goodman. We're going to start with an amnouncement on	6	Mr. Johns are attending another meeting and therefore have
7 virtual meetings. Andrea?	7	to turn off their video during the discussion but will be
8 MS. SAAH: Thank you, Madam Chair.	8	present for the votes, and will be listening to the
9 Good morning, everyone. Today's Board meeting is 10 being held via an authorized communication device and is	10	discussion. They will turn their video back on at that time. Thank you.
11 being recorded. Questions and comments may be made using	11	ACTING CHAIR GONZALEZ: Thank you, Andrea.
12 the Q&A function or by using the "raised hand" function. If	12	Moving on with the next item on the agenda is review
13 you are calling in and not using the Zoom webinar link, you	13	and approval of the Board minutes from the January 16th
14 may ask questions or make comments by pressing star 9 on	14	Board meeting. Hopefully everyone had an opportunity to
15 your phone or using the "raised hand" function. Please do	15	review the minutes, and if there is no revisions or
16 not use the chat function. If any member of the public has	16	comments, we will entertain a motion.
17 any issues submitting questions or comments, please send an	17	MS. LOPEZ KRISS: Make a motion to accept the minutes.
18 email to andrea.saah@phdc.phila.gov and that will be placed	18	MR. BALLOON: Second.
	19	ACTING CHAIR GONZALEZ: Okay. Motion has been made
19 in the chat.	1	and properly seconded. All in favor?
20 Please note that all questions and comments received	20	
20 Please note that all questions and comments received 21 by email prior to this meeting or through the Q&A function	21	(Chorus of ayes.)
20 Please note that all questions and comments received 21 by email prior to this meeting or through the Q&A function 22 during the meeting will be included in the minutes. All	21 22	(Chorus of ayes.) ACTING CHAIR GONZALEZ: Anyone opposed?
20 Please note that all questions and comments received 21 by email prior to this meeting or through the Q&A function	21	(Chorus of ayes.)

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Page 6 Page 8 1 Moving on to the next item on the agenda, the The average AMI is 58 or 57, hovers between 57, 58 executive director's report. percent of AMI, which is significant. It should be noted 2 MR. RODRIGUEZ: Good morning, Madam Chair, Board that most people who are applying for these homes are making 3 members and public. First thing I want to acknowledge is on average between forty, forty-five. It pushes the 4 the resignation of Michael Koonce and his term of service. boundaries down to thirty-five as well. 5 For those who do not know, Michael Koonce has been We have committed \$3.9 million, actually close to \$4 with the city and served in multiple functions across the million, \$3.961 million in Turn the Key mortgages, and we've vast majority of landholding agencies, the Redevelopment also committed \$590,000 of Philly First home grants. 8 Authority, the Land Bank, and PHDC. 9 Because of the program, on average the Turn the Key 9 Ultimately, he was working at the Council President's mortgage amount, depending on where we're selling, because 10 10 office before his retirement at the end of 2023. He was, I if the Board will remember, certain properties are being 11 11 believe, the first executive director of the Land Bank, so sold in the Fifth District at 280 and then in the Second 12 12 he was a wealth of knowledge and a very strong advocate for District it varies from 250 to 230. city functions. And I know that, I won't speak for the At 80 percent of AMI, the average mortgage amount for 14 14 15 Board, but I will miss him, and I just want to just 15 Turn the Key is about \$66,000. So I think the projects are acknowledge his service. having a big impact in terms of home sales, especially in 16 16 The second item I want to do is, we mentioned to the this market. And that ends my executive director's report. 17 17 Board that we had a ribbon cutting on February 20th, ACTING CHAIR GONZALEZ: Thank you, Angel. Very 18 18 19 actually a groundbreaking on February 20th. It was well 19 impressive numbers. attended. The Mayor attended, Council President. It was a Does anyone from the Board have any questions or project that was approved by this Board to Fine Print comments on the executive director's report? 21 21 Construction. That is a joint venture. MR. RUSHDY: I'm good. Thank you. 22 22 What makes it notable is that Dawud Bey is the 23 23 ACTING CHAIR GONZALEZ: Okay. Great. Moving on to principal of the development. He's a graduate of the the next item on the agenda, which is an unsolicited Page 7 Page 9 1 Minority Developer Program. proposal for the development of affordable housing. 2 Dawud has a very impactful history. He was actually a MR. RODRIGUEZ: Actually, we have administrative 3 very diligent student, really took the opportunity by the matters. The first item is agreement for professional reins and ran with it. He's also a recipient of financing services with Connor Strong & Buckelew Companies. 4 from the Accelerator Fund. 5 ACTING CHAIR GONZALEZ: Okay. Moving on to that. My The other thing I would like to point out is, give a apologies. 6 6 big shout-out to Todd Hestand who manages the Minority MR. RODRIGUEZ: This is an agreement that includes 7 Developer Program. He's done a hell of a job especially insurance risk management claims, safety and loss control, 8 working with Dawud and others and with other groups that are and administrative services dating back to January 1, 2024. promoting minority development across the city. Today we're asking the Board to approve myself and the 10 10 And then also there's Ashley Stukes-Martin who manages senior attorney to enter into an agreement for insurance 11 11 our housing counseling, Ann Kaya (phonetic), who is our services with Connor Strong & Buckelew for a one year term housing counselor, and they all, the three of them together retroactive to January 1, 2024, and effective through 13 13 14 are really helping and pushing forward Turn the Key. 14 December 31, 2024, with the option to renew for three I know the Board had asked me to speak to this. Just successive one-year renewal terms. 15 15 for the matter of the record, the Board has approved 724 The annual compensation shall not exceed \$36,000 to be 16 16 units of affordable housing for development. Currently we 17 paid in two equal installments, and the total compensation 17 have 223 homes under construction. Seventy-five have been for all years shall not exceed \$144,000. 18 18 19 completed. 19 ACTING CHAIR GONZALEZ: Thank you. Are there any We've sold 31 of those homes. Nineteen of the homes 20 questions or comments from the Board? 20 are also under agreement, so that's 50 of the 75. Fifteen 21 21 (No response.) of those homes were sold to City of Philadelphia employees ACTING CHAIR GONZALEZ: No? Does anyone from the 22 22 at Sanitation, Revenue, some from the Library, Police 23 public have any comments related to this item? Department, Water Department. 24 (No response.)

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1	ACTING CHAIR GONZALEZ: Seeing none, I'm going to ask	1	MS. SAAH: We did receive one email from the public	
2	the question. Is there a resolution for accepting this	2	prior to today's Board meeting about this particular agenda	
3	recommendation?	3	item. May I go ahead and summarize it?	
4	MR. BALLOON: I move that we enter into the agreement.	4	ACTING CHAIR GONZALEZ: Yes, please.	
5	MR. SAUBR: I'll second the motion.	5	MS. SAAH: Okay. So it came from Mr. Jihad Ali,	
6	ACTING CHAIR GONZALEZ: All those in favor?	6	basically asking about the foundational management agreement	
7	(Chorus of ayes.)	7	with the Philadelphia Land Bank. This was sent before the	
8	ACTING CHAIR GONZALEZ: Anyone opposed?	8	Board package was posted with all the attachments.	
9	(No response.)	9	So he wanted to confirm the official approval date of	
10	ACTING CHAIR GONZALEZ: So moved. Moving on to the	10	the original agreement, the amended and restated management	
11	next item on the agenda is the first amendment to amended	11	contract, wanted to see that, and the source document for	
12	and restated management contract between Philadelphia	12	this first amendment, and basically said that in his	
13	Housing Development Corporation and the Philadelphia Land	13	research, he is unable to find references to the approval or	
14	Bank.	14	to the management contract.	
15	MR. RODRIGUEZ: Okay, Madam Chair. Today we're asking	15	And in the interest of transparency, that he wanted to	
16	the Board to approve an agreement that extends the term of	16	was requesting these documents. So my response to him	
17	the existing amended and restated contract for four	17	was that they had just been posted and that he could find	
18	additional one-year terms retroactive to July 1, 2023. All	18	them in the Board package, both the amendment as well as the	
19	other terms and provisions of the contract will remain	19	original amended and restated contract. And that letter	
20	unchanged and continue in full force.	20	will be included in the minutes.	
21	The initial term as defined in Section 2 of the	21	ACTING CHAIR GONZALEZ: Okay. Great. Thank you,	
22	contract which was attached to the Board package shall be	22	Andrea. Are there any members of the public that wish to	
23	deemed to extend effective from an extension effective date	23	comment on this agenda item?	
24	of July 1, 2023 for an additional four-year term.	24	(No response.)	
1000000	and plant 2 per County telephonological properties and the county of the	2500-2	Structure and Associations to	
	Page 11		Page 13	
1	The extension terms shall consist of four consecutive	1	ACTING CHAIR GONZALEZ: Okay. Being none, so I will	
2	one-year terms, each of which renewal terms shall	2	ask the question. Is there a motion on the floor regarding	
3	automatically renew unless either party hereto provides	3	this item in the agenda?	
4	written notice to the other party not fewer than 90 days	4	MR. BALLOON: I move that we approve the agreement,	
5	prior to the end of the contract term.	5	amendment to the agreement.	
6	The services to be rendered are basically I'll do	6	MR. JOHNS: Second.	
7	this in layman's terms the PHDC provides operational and	7	ACTING CHAIR GONZALEZ: So there was a first and a	
8	staffing functions for the Land Bank and for PRA, for the	8	second. All those in favor?	
9	Redevelopment Authority.	9	(Chorus of ayes.)	
10	So that is hiring, firing staff well, hiring and	10	ACTING CHAIR GONZALEZ: Anyone opposed?	
11	managing staff, also financial services, so they manage,	11	(No response.)	
12	they have a fiscal office that we utilize. They handle	12	ACTING CHAIR GONZALEZ: Okay, motion carries. Thank	
13	insurance and risk managements which were already addressed	13	you. Moving on to the next item on the agenda is Item	
14	in the first agenda item, also assist, we have capacity	14	IV.C., interagency transfers.	
15	through property management as well. And there are other	15	MR. RODRIGUEZ: Thank you, Madam Chair. Today we're	
16	items delineated in the agreement.	16	asking the Board to approve the transfer to the Philadelphia	
17	ACTING CHAIR GONZALEZ: Thank you, Angel. Are there	17	Housing Development Corporation for disposition, reuse	
18	any questions or comments from the Board?	18	and/or management by the Philadelphia Housing Development	
19	(No response.)	19	Corporation specifically for community open space	
20	ACTING CHAIR GONZALEZ: Being none, are there any	20	preservation of the property of 1115 North 41st Street.	
21	persons from the public that wish to comment on this agenda	21	The property is being transferred from the city and	
	item?	22	the Department of Public Property to PHDC via the Land Bank	
22				
22 23	MS. SAAH: Madam Chair, may I interrupt?	23	and the Redevelopment Authority. This has been done in	
	MS. SAAH: Madam Chair, may I interrupt? ACTING CHAIR GONZALEZ: Yes.	23 24	and the Redevelopment Authority. This has been done in collaboration with the Third Councilmanic District.	

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Page 16 Page 14 ACTING CHAIR GONZALEZ: Thank you. Are there any This lease will have a duration of 99 years and is 1 1 questions or comments from the Board? renewable. The application was unsolicited and qualified as 2 3 (No response.) per terms of the disposition policy. An EOP plan will apply ACTING CHAIR GONZALEZ: Andrea, did you receive any to this project. 4 comments before the Board meeting? 5 ACTING CHAIR GONZALEZ: Thank you. Are there any 5 MS. SAAH: I did not. questions or comments from the Board? 6 ACTING CHAIR GONZALEZ: Okay. Are there any questions 7 MS. LOPEZ KRISS: Angel, I have a couple of questions 7 8 or comments from the public? 8 just kind of for the sake of explanation to the public. Can 9 MS. SAAH: Actually, if I may correct that, I'm sorry. you explain the difference between this project and the We did receive, this is in the Third District, and we did project that we had before that the Board had concerns with? 10 10 receive a letter from Councilwoman Gauthier primarily MR. RODRIGUEZ: What we learned previously was that 11 11 regarding the next agenda item but also mentioning that she there was -- it's a matter of who we're conveying the land 12 12 was in full support of this agenda item and requesting to. So we're conveying directly to a community land trust. 13 13 14 approval. 14 In a lot of ways, this mirrors what we typically would ACTING CHAIR GONZALEZ: Thank you. do with low-income housing tax credit, where there would be 15 15 Being no more comments on this agenda item, is there a a special purpose entity that would be created and it would 16 be in the resolution which would state that there's going to 17 motion? 17 18 MR. SAUER: I'll make a motion to approve the 18 be a SPE that will receive title. interagency transfer. 19 Previously where the issues arose was that there was 19 20 MS. LOPEZ KRISS: Second. an assignment that hadn't been considered by the Board, 20 therefore creating a problem and that's why we had to come 21 ACTING CHAIR GONZALEZ: Thank you so much. Motion 21 properly made and seconded. All those in favor? 22 22 back. 23 (Chorus of ayes.) 23 The other issue were the terms, you know, sort of like 24 ACTING CHAIR GONZALEZ: Anyone opposed? your first one, there's always a bunch of problems. We 24 Page 15 Page 17 (No response.) learned a lot from it. We capitalized on that. 1 We were in a lot of conversations with Mount Vernon 2 ACTING CHAIR GONZALEZ: Motion carries. 2 3 Moving on now to the next item on the agenda, which is Mamor, trying to avoid any particular problems, and because the development of affordable housing, unsolicited proposal. we had that past experience, we were able to facilitate this 4 5 MR. RODRIGUEZ: Thank you, Madam Chair and members of disposition. the Board and public. Today we're asking the Board to 6 6 So again, I think the model is fine. There was a 7 consider the disposition of the following properties: 708, problem with what we had approved, and then it was kind of 8 710, 714, and 723 North Shedwick Street, all these after the fact, so we were out of order technically in the properties being transferred by the Philadelphia first situation. 9 Redevelopment Authority to the Land Bank. 10 10 In this, we kind of handled all of that, and what 11 These will be disposed to a community land trust which 11 we're proposing to the Board is that now the Board is aware, will be established by Mount Vernon Manor, a non-profit in and what we're asking the Board to resolve is that Mount 12 12 the Mantua section of Philadelphia upon approval of the Vermon Manor is the applicant and will create a community 13 13 land trust and we will ultimately be conveying title to that disposition. 14 14 The community land trust will develop four singlecommunity land trust under these terms. 15 15 family homes, affordable homes, intended for sale to MS. LOPEZ KRISS: I remember an issue previously where 16 16 17 households with incomes ranging from 60 percent to 80 17 the homeowner was responsible for 100 percent of the tax 18 percent of area median income, and will retain ownership of 18 bill. Is that the case in this project? the land while selling the improvements on the land to MR. RODRIGUEZ: No, we've already advocated to that. 19 19 20 eliqible home buyers. 20 We haven't seen their papers, but we've already stated what The anticipated sales price for each of the four homes our concerns were. Their attorney is already working on 21 21 will range from \$135,000 to \$155,000. Under the terms of that. We explained, these are issues that we will have and 22 the ground lease, homeowners will lease the land from the 23 that they needed to put that together so that they can avoid those conversations and those issues. community land trust and own the improvements on the land.

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Page 20 Page 18 MS. LOPEZ KRISS: So how will the land trust pay for part of a creative approach to engage a private landowner to 1 the taxes on the land? protect East Park Side's Northstar Park from closure or 2 3 MR. RODRIGUEZ: To be honest with you, that question demolition. is kind of interesting. I'm not going to be managing the "I'm grateful for PHDC's willingness to explore novel land trust. It will be an obligation that they have and pathways to better secure threatened community green spaces 5 therefore they have to deal with it, much like most projects and food production spaces that fulfill the goals in the and developers where they have an obligation, the assumption Land Bank's strategic plan to facilitate the creation of 8 being they have capacity to develop it and they will have 8 socially and economically diverse communities. capacity, they're in good standing, and I mean Mount Vermon 9 9 "Further, I am eager to see Mount Vernon Manor's Manor has been around for quite some time and has done a community land trust create four permanently affordable 10 10 great job in the community. Our expectation is that they'll homeownership opportunities in Mantua. This will be the 12 meet their obligations. start of a model that, to my knowledge, does not exist 12 13 I'm not their accountant. I can't really tell you 13 elsewhere in West Philadelphia and will offer genuinely 14 whether they have the money to pay or not. I also think, 14 affordable sales prices on new construction homes in the 15 you know, our consideration is, did they qualify as an 15 section of my district that has seen the highest permitting applicant and did they address the concerns that were raised activity since 2020. previously. They have, and they are aware they have this "I applaud Mount Vermon Manor for the time and thought 17 17 18 obligation. they've put into this unique model. I know it can be 19 Clearly, if it doesn't happen, that's a default, so -replicable across city controlled vacant land all over the 19 city. Thank you for your consideration. Jamie R. Gauthier, 20 but we're not there yet, or if ever. I don't assume that 20 Council Member, Third District." This will be included in they will. 21 21 22 MS. LOPEZ KRISS: This is a question for Andrea. I 22 the minutes as well. know we have quorum right now in this meeting, but if 100 23 ACTING CHAIR GONZALEZ: Thank you, Andrea. Are there percent of the people on this meeting approve this, is this any members of the public that wish to speak on this agenda Page 19 Page 21 still, given our missing Board members, do we still have 1 item? 2 quorum? 2 (No response.) Do you still meet the 50 percent or whatever that --3 ACTING CHAIR GONZALEZ: Being none, so I will ask the MR. RODRIGUEZ: Six members. question. Is there a motion? 4 MS. SAAH: As long as we have a quorum, a majority of MR. BALLOON: I move that we approve the disposition. the entire Board, not just a majority of the quorum must MR. SAUER: I'll second the motion. 6 vote in favor of something to approve it. If we have a five 7 ACTING CHAIR GONZALEZ: All those in favor? to one, four to two, three to three vote on an item, it is (Chorus of ayes.) 9 not approved, and then it can either be tabled, brought ACTING CHAIR GONZALEZ: Anyone opposed? back, or the Board may give directions to the staff as to 10 10 (No response.) how they'd like to proceed. ACTING CHAIR GONZALEZ: Okay, motion carries. Thank 11 11 12 ACTING CHAIR GONZALEZ: Thank you. Are there any you so very much. Moving on to the last item on the agenda 12 13 other questions or comments from the Board? 13 is new and old business and public comments. Is there anyone from the public that wishes to speak? 14 (No response.) 14 ACTING CHAIR GONZALEZ: Okay. Andrea, did you receive 15 MR. RODRIGUEZ: Jihad Ali has his hand up. 15 ACTING CHAIR GONZALEZ: So can we elevate them to any comments? 16 16 MS. SAAH: Yes. So I would like to read the letter panel? Please proceed, Mr. Ali. 17 17 from Councilwoman Gauthier regarding this disposition and 18 18 MR. ALI: Hello. Good afternoon. My name is Jihad 19 also the previous transfer. Ali. I wanted to first make a comment about the resignation 20 "Dear Executive Director Rodriguez, I am writing to 20 of Michael Koonce. express my support for the Board's agenda items related to As a citizen, I've attended this for years, and I 21 21 the property in the Third Council District being reviewed by followed Mr. Koonce when he was over at RDA. He's been an the Land Bank Board of Directors at this month's meeting. outstanding public servant, you know. I wish him the best. 23 "The transfer of 1115 North 41st Street to PHDC is I think that he sets an example for all Board members. I

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Page 22 Page 24 1 mean, I've witnessed countless interesting conversations deliberations and activities happen separate. 2 between himself and the executive director of the Land Bank 2 I do not answer to the PHDC Board, never attended on previous issues before, and I hope that somebody can their Board meetings, deliberately, because they have no assume his role in advocating, on strong advocacy on behalf standing at Land Bank or PRA. of citizens and projects. MR. ALI: Well, I thank you, but it just seems, if 5 I also wanted to make a comment about, I tried to you're an employee, I just wonder why wouldn't you have to recuse yourself if you're an employee of PHDC for that raise my hand for the adoption of the modification for the agreement with PHDC as Andrea told you, but for some reason action that you just voted on. I wasn't acknowledged by -- I quickly sent an email to q MR. RODRIGUEZ: Well, I'm not a voting member. It's 9 10 Andrea to tell her that I oppose that right to know 10 up to the Board to decide. I don't recuse. I'm just exception. You should have gotten that, because I could 11 11 presenting. only put one line in before I could send that. MR. ALI: All right. Well, thank you. I'll just have 12 12 13 But my objection is to the proprietary rights in to take this to somebody else that's listening. Thank you. there, and I'm surprised that this Board and particularly ACTING CHAIR GONZALEZ: Thank you, Mr. Ali, and I do 14 14 15 members of this Board who are members of the administration 15 apologize. I was unaware that you were raising your hand, would not object to the exclusive exception of the right to but we will make sure that we include your comments in the 16 17 know clause in that document. 17 And I'm just shocked that the Clarke administration Are there any other members of the public that wish to 18 18 19 would accept this kind of agreement because the whole area 19 speak? of right to know was so we didn't have secrets. There's not MR. RODRIGUEZ: Tawny Koslowsky. 20 supposed to be any secrets. MS. KOSLOWSKY: Hello. My name is Tawny Koslowsky. I 21 21 And right now, as this is set up with the PHDC being actually joined this meeting because we received a notice on 22 22 on, having this management role and not subject to the right a parcel that we are currently leasing from the Philadelphia 23 to know, there's the possibility of secrets. Land Bank. I have a two-part question. Page 23 Page 25 And so I guess my fight next, I guess my concerns will First off, the Zoom meeting recording that I was sent 1 1 have to be voiced to somebody else, because it just doesn't told me that it was going to start at 9:30. It did not seem that the members of the Board are looking at that start at 9:30, and so I figured it was probably 10:30, but 4 particular issue. 4 when I logged in early for the 10:30 meeting, you guys were 5 I mean, everybody's doing good work. Mr. Rodriguez, almost completed. you know, I don't agree with him all the time. He's doing Is somebody -- is that correct? Because the 9:30 6 good work. The Land Bank is doing good work. But we cannot meeting that gets sent out when you register for these is have an organization that is shielded from the public view, not real. I don't know if somebody needs to know about that 8 9 and as that is now, it is. so that it can be changed, updated, what have you.

Also, I would just like to ask, are any members of 10 this Board members of PHDC or paid by PHDC? 11 12 MR. RODRIGUEZ: No. I would say, Mr. Ali, I appreciate the nuance of what you're bringing up about 13 14 PHDC's, the non-profit PHDC I believe is what you're stating is not subject to right to know in terms of their decisions. 15 It should be noted, I am a PHDC employee and so is 16 17 everybody that is assigned to the Land Bank, but my focus -and this, the Board, I think I've never stated this directly 18 -- I am not subject to direction from PHDC's board or the 19 president and the CEO. 2.0 I take direction from the Land Bank Board and I take 21 direction from the PRA Board, all right. And both entities 22 have their own -- obviously they are quasi-governmental, subject to Sunshine Law and right to know, and all

MS. SAAH: I apologize for that miscommunication. The information we sent out, the memorandum instructing people how to register, states that the executive session starts at 9:30 and the public session starts at 10. So if you received different information than that, I 15 apologize and I will make sure that our IT Department 16 corrects that information. MS. KOSLOWSKY: Wonderful. Next time I'll log in at 10. Thank you so much for that clarification. 18

The second thing is, the notice that we received on

the parcel that we are currently leasing stated that there

was going to be something in the agenda today, and when I

looked at the actual agenda, it was not there, so I just

logged in to make sure that I wasn't going to potentially

miss it.

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           Is there somebody that could update me as to when the
                                                                     1 happens.
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    Philadelphia Land Bank is going to be meeting in regards to.
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                                                                               MR. JOHNSON: Okav. Thank you. That's all I wanted
     and I'm going to pull it up now, the parcels -- there's a
                                                                         to ask.
    large number of parcels that somebody is trying to purchase
                                                                               MR. RODRIGUEZ: Okay.
    for I think like $1,000 a parcel. That was supposed to be
                                                                               ACTING CHAIR GONZALEZ: Thank you, Mr. Johnson. Do we
    on this meeting, and --
                                                                        have any other members of the public?
          MR. RODRIGUEZ: Yes. I can address that.
                                                                               MS. NIXON: Yes. Can you hear me?
          MS. KOSLOWSKY: Thank you.
                                                                               ACTING CHAIR GONZALEZ: Yes. Please proceed, Ms.
          MR. RODRIGUEZ: There was supposed to be a community
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                                                                     9
                                                                         Nixon.
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    meeting prior to returning that item to the Board. That
                                                                    10
                                                                               MS. NIXON: How are you guys doing today? My quick
    community meeting did not happen before the allowable time
                                                                        question for you, so is the process still the same in
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    before this Board meeting. Therefore, we removed that item
                                                                         obtaining land from the Land Bank? I know Jessie left and I
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    from the agenda.
                                                                         have been working with him. I just wanted to know, is the
                                                                         application process still the same or has things changed?
          The properties were posted because legally we have to
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                                                                    14
                                                                               MR. RODRIGUEZ: Application process is the same. Just
    do that should that community meeting have happened and
    there was compliance. That's why the properties were
                                                                        for future reference so everybody can know this, we don't
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                                                                    16
                                                                         change processes based on people, so the process is the
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          Once there's compliance with the community meeting --
                                                                         process. If you have any questions, feel free to email me
    I believe there's supposed to be one March 20th -- in which
                                                                        directly if there's something that's unresolved.
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                                                                    19
    case after that we would be getting a report showing
                                                                               I will put my email in the chat for you and you can
                                                                    20
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    compliance with the stipulation as outlined by the Board.
                                                                    21
                                                                        just email me about your application and we will get you the
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          And then that would be added to the agenda for April,
                                                                         information you need.
    and we would be posting that, I believe, five to ten days in
                                                                              MS. NIXON: Okay. Great. Thank you so much. I
                                                                    23
    advance of that Board meeting on April 9th.
                                                                         appreciate it.
                                                                                                                            Page 29
                                                        Page 27
                                                                               ACTING CHAIR GONZALEZ: Thank you, Ms. Nixon.
          MS. KOSLOWSKY: Perfect. Thank you so much.
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    question for that. Given that these parcels range across
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                                                                               Any other members of the public? Mr. Nicholson?
    Philadelphia, do they need to have a community meeting in
                                                                     3
                                                                               MR. NICHOLSON: Yes.
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                                                                               ACTING CHAIR GONZALEZ: Please proceed with your
    every single one of these areas, districts, etcetera?
                                                                     4
          MR. RODRIGUEZ: Yes. Everything for disposition, for
6
    development that is brought before the Board is required to
                                                                     6
                                                                               MR. NICHOLSON: Yes. So Jessie Lawrence doesn't work
    have an initial information community meeting.
                                                                         with the Land Bank anymore?
          MS. KOSLOWSKY: Wonderful. Those are all of my
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                                                                               MR. RODRIGUEZ: No, he does not.
                                                                               MR. NICHOLSON: Okay. So I submitted an application
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    questions. Thank you so much for your time.
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          ACTING CHAIR GONZALEZ: Thank you, Ms. Koslowsky.
                                                                    10 before for about four properties. I was also denied for
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          Is there any member from the public that wishes to
                                                                    11 them, you know. What could possibly have been the reason
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          MR. RODRIGUEZ: We have Eric Johnson.
                                                                    13
                                                                               MR. RODRIGUEZ: You would have been issued a letter.
          ACTING CHAIR GONZALEZ: Okay, Mr. Johnson?
                                                                         sir, and if you would like, you can -- I put my email in the
15
          MR. JOHNSON: Hi. Good morning, Board members. I
                                                                    15
                                                                         chat. You can reach out to me and I can set up a meeting
    just had a question. I wanted to know, when does Phase III
                                                                    16
                                                                         with you to explain why we didn't get a qualified
16
    of the Minority Development Program start accepting
                                                                         application. You're more than welcome --
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    applications? Are you privy to that information?
                                                                               MR. NICHOLSON: Okav. And for the new set of
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          MR. RODRIGUEZ: We have not set that date at this
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                                                                         properties that you guys have available that you're going to
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    current time, but what we will do is we will post where the
                                                                        try to release, is the same process? I'm just going to have
    -- we will put that up there. I'll put the link to the
                                                                    21 to try a new application?
    program in the chat and also in the Q&A, actually, the chat.
                                                                    22
                                                                               MR. RODRIGUEZ: Correct.
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          And then if you log into our web site, you can ask to
                                                                               MR. NICHOLSON: Okav, and then just resubmit it to you
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                                                                    23
   be informed and that way you can get notification when that
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Page 30
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          MR. RODRIGUEZ: Correct.
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          MR. NICHOLSON: Okay. Now, does it have to be the
    properties that you guys put in that list?
                                                                                          CERTIFICATION
4
          MR. RODRIGUEZ: You can go to our web site, which I've
    put in the chat, and we have, all of our available
                                                                               I hereby certify that the foregoing proceedings, the
    properties are listed.
                                                                         Philadelphia Land Bank Board of Directors Meeting, were
                                                                         reported by me on March 12, 2024, and that I, John A. Kelly,
          Depending on the type of lease that you're proposing,
                                                                         read this transcript and attest that this transcript is a
    whether it's a sideyard, open space or if you're proposing
                                                                         true and accurate record of the proceedings.
    affordable housing, a business expansion, you would go to
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    that section and then you would search for those properties
                                                                                              By:
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    to see if they're available.
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          If they're not available, we would not accept an
                                                                                                       John A. Kelly
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    application. If they are available, you can submit an
    application. It has to be a complete application, and then
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     we will respond if you're qualified, or if you're not
    qualified, you'll get a letter stating why it did not meet
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17
    the qualifications.
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          MR. NICHOLSON: Okay. All right. Thank you.
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          ACTING CHAIR GONZALEZ: Thank you. Anyone else?
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          (No response.)
          ACTING CHAIR GONZALEZ: Any other members of the
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21
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    public that wish to speak?
                                                                    22
23
          (No response.)
                                                                    23
          ACTING CHAIR GONZALEZ: Okay. No others?
                                                       Page 31
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           (No response.)
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          ACTING CHAIR GONZALEZ: Okay. So --
          MR. BALLOON: Could I make a motion to adjourn?
          ACTING CHAIR GONZALEZ: Anyone else second?
          MR. SAUER: I'll second.
          ACTING CHAIR GONZALEZ: Okay. All those in favor?
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           (Chorus of ayes.)
           ACTING CHAIR GONZALEZ: Meeting is adjourned. Thank
    you, everyone, for your time. Have a good one.
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Exhibit B

RESOLUTION NO. 2024 - 4

RESOLUTION AUTHORIZING AGREEMENT FOR PROFESSIONAL SERVICES WITH CONNOR STRONG & BUCKELEW COMPANIES, LLC

WHEREAS, the Philadelphia Housing Development Corporation, as agent for the Philadelphia Land Bank ("Land Bank"), issued a Request for Proposals seeking proposals from qualified insurance brokerage firms to provide insurance, risk management, safety and loss control, claims and administrative services (collectively, the "Insurance Services").

WHEREAS, the proposals were reviewed and evaluated by a selection committee (the "Committee").

WHEREAS, the Committee selected Conner Strong and Buckelew Companies, LLC ("CSB") to perform the Insurance Services under certain terms and conditions.

WHEREAS, the Board recognizes the need for prompt and timely management decisions and believes that the efficiency of the Land Bank's operations will be enhanced if the Board authorizes an agreement for the Insurance Services with CSB, subject to the terms of this Resolution.

NOW THEREFORE BE IT RESOLVED by the Board of Directors of the Philadelphia Land Bank ("Board") that

- 1. The Executive Director, in the name of and on behalf of the Land Bank, is hereby authorized to enter into an agreement for Insurance Services with CSB for a one (1) year term, retroactive to January 1, 2024 and effective through December 31, 2024, with the option to renew for three (3) successive one (1) year renewal terms. The annual compensation shall not exceed Thirty-Six Thousand Dollars (\$36,000), to be paid in two equal installments, and the total compensation for all years shall not exceed One Hundred Forty-Four Thousand Dollars (\$144,000).
- 2. The Executive Director is further hereby authorized, in the name of and on behalf of the Land Bank, to prepare, execute, deliver, and perform any and all agreements and other documents, as may be necessary or desirable, to consummate and agreement for Insurance Services with CSB (collectively, the "Transaction Documents") and, from time to time and at any time, amend, supplement, renew, and modify the Transaction Documents, or any of them, as may be necessary or desirable, subject to the terms of this Resolution. The Transaction Documents and any amendments, supplements, renewals, and modifications thereto shall contain such terms and conditions as the Executive Director, with the advice of Senior Counsel, shall deem necessary or appropriate subject to the terms of this Resolution and, when so executed and delivered by the Land Bank, shall constitute the valid and binding obligations of the Land Bank.
- 3. The Executive Director with the advice of Senior Counsel may modify this Resolution as may be necessary or desirable to carry out its purposes and intents. The Executive Director or Senior Counsel will notify the Board of all modifications to this Resolution at the next Board meeting following the date of such modifications.
- 4. This Resolution shall take effect immediately upon adoption by the Board.

Adopted by Philadelphia Land Bank Board of Directors on March 12, 2024.

Exhibit C

Andrea Saah

From: Jihad <jihadali557@gmail.com>
Sent: Tuesday, March 5, 2024 4:55 PM

To: Andrea Saah

Cc: David S. Thomas; Andrew Goodman

Subject: Subject: Management Contract between Philadelphia Housing Development

Corporation and Philadelphia Land Bank

Follow Up Flag: Follow up Flag Status: Flagged

External Email Notice. This email comes from outside of City government. Do not click on links or open attachments unless you recognize the sender.

Philadelphia Housing Development Corporation 1234 Market Street, 17th floor Philadelphia, PA 19107

Subject: Request for Source Document and Approval Date of Original Management Contract Agreement between Philadelphia Housing Development Corporation and Philadelphia Land Bank

Dear General Counsel,

I am reaching out to inquire about the foundational management agreement with the Philadelphia Land Bank, as mentioned in the agenda for the upcoming Board meeting scheduled for March 12, 2024. The purpose of my request is two-fold:

- 1. To confirm the official approval date of the original agreement that is cited as the basis for the First Amendment to the
- 2. Amended and Restated Management Contract.
- 3. 2. To gain access to the source document of this pivotal First Amendment.

Despite a meticulous examination of the Land Bank's publicly available records, particularly the minutes from July—around the time the agreement was purportedly ratified—I was unable to uncover any substantive references to the approval or the document itself. Understanding these details is paramount for a complete and transparent assessment of the contractual rights and obligations binding the Philadelphia Land Bank and the Philadelphia Housing Development Corporation.

Should the precise approval date not be documented on the Philadelphia Land Bank website, or if the details are otherwise inaccessible, I kindly request a copy of the original agreement in question. A transparent revelation of such documents will considerably benefit our compliance with procedural norms and foster a clearer understanding of the Land Bank and Development Corporation's operations.

Exhibit C

I am hopeful that this matter can be resolved without necessitating a formal Right-to-Know request; however, I am prepared to proceed as such if it is indeed required by the protocol.

Anticipating the upcoming board meeting, I am optimistic that you can expedite this matter, potentially in time for the subject to be included in the upcoming discussions.

Thank you for your attention to this request. I await your prompt and cooperative response. Should further clarification be needed, please feel free to contact me at the details provided.

Best regards,

Jihad Ali jihadali557@gmail.com

RESOLUTION NO. 2024 - 5

RESOLUTION AUTHORIZING FIRST AMENDMENT TO AMENDED AND RESTATED MANAGEMENT CONTRACT BETWEEN THE PHILADELPHIA LAND BANK AND THE PHILADELPHIA HOUSING DEVELOPMENT CORPORATION

WHEREAS, on June 14, 2018, the Board of Directors of the Philadelphia Land Bank (the "Board") adopted Resolution 2018-19, which authorized the Philadelphia Land Bank (the "Land Bank") to enter into the Amended and Restated Management Contract with Philadelphia Housing Development Corporation ("PHDC");

WHEREAS, the Land Bank and PHDC entered into the Amended and Restated Management Contract on December 18, 2020, effective retroactively to July 1, 2018 and continuing through June 30, 2019, with four additional (4) one-year renewal periods (the "Contract"), attached to this Resolution as Exhibit A;

WHEREAS, Resolution 2018-29 authorizes the Executive Director with the advice of Senior Counsel to modify the Amended and Restated Management Contract without further approval of the Board, provided that any modifications are, in the opinion of Senior Counsel, not material;

WHEREAS, PHDC and the Land Bank desire to amend the Contract to extend the term of the Contract as more particularly set forth in the First Amendment to the Contract, attached to this Resolution as **Exhibit B**, which, in the opinion of Senior Counsel, is material and, as a result, requires approval of the Board:

WHEREAS, the Board has considered the extension of the term of the Contract and finds that the adoption of this Resolution is in the best interests of the Land Bank;

NOW THEREFORE, BE IT HEREBY RESOLVED by the Board of Directors of the Philadelphia Land Bank that:

- 1. The Initial Term, as defined in Section II of the Contract, shall be deemed to extend, effective from the Extension Effective Date of July 1, 2023, for an additional four (4)-year term (the "Extension Term"). The Extension Term shall consist of four (4) consecutive one (1) year terms (each, a "Renewal Term"), each of which Renewal Terms shall automatically renew unless either party hereto provides written notice to the other party not fewer than ninety (90) days prior to the end of the then-current Renewal Term that such party intends not to further renew the Term of the Contract.
- 2. Except as set forth in the First Amendment, all other terms and provisions of the Contract shall remain unchanged and continue in full force and effect. In the event of any inconsistency between the Contract and the First Amendment, the First Amendment shall govern and control.
- 3. The Executive Director with the advice of Senior Counsel may modify this Resolution as may be necessary or desirable to carry out its purposes and intents. The Executive Director or Senior Counsel will notify the Board of all modifications to this Resolution at the next Board meeting following the date of such modifications.
- 4. This Resolution shall take effect immediately upon adoption by the Board.

Adopted by Philadelphia Land Bank Board of Directors on March 12, 2024.

EXHIBIT A TO RESOLUTION

AMENDED AND RESTATED MANAGEMENT CONTRACT

THIS AMENDED AND RESTATED MANAGEMENT CONTRACT (this "Contract"), entered into as of this 18th day of December , 2020, effective the 1st day of July, 2018, by and between the PHILADELPHIA HOUSING DEVELOPMENT CORPORATION, a nonprofit corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with offices at 1234 Market Street, 17th Floor, Philadelphia, Pennsylvania 19107 ("PHDC") and the PHILADELPHIA LAND BANK, a public body and a body corporate and politic established under the Pennsylvania Land Bank Legislation, Act 153 of 2012, with offices at 1234 Market Street, 16th Floor, Philadelphia, Pennsylvania 19107 (the "Land Bank").

WITNESSETH:

WHEREAS, in December 2012, the Commonwealth of Pennsylvania (the "Commonwealth") enacted the Pennsylvania Land Bank Legislation, Act 153 of 2012, authorizing, among other things, the creation of "land banks" by municipalities as tools to facilitate the return of vacant, abandoned and tax-delinquent properties to productive use; and

WHEREAS, in December 2013, the City of Philadelphia (the "City") enacted legislation creating the City's Land Bank, with its stated mission being "to return vacant property to productive status using a unified, predictable, and transparent process, thereby revitalizing neighborhoods, creating socially and economically diverse communities, and strengthening the City's tax base"; and

WHEREAS, the Land Bank and PHDC entered into a Management Contract dated July 17, 2015 as amended by a First Amendment to Management Contract dated May 27, 2016 (collectively, the "Agreements") and the Land Bank and PHDC desire to amend and restate the Agreements, as more specifically set forth in this Contract;

WHEREAS, the Land Bank desires to engage PHDC, and PHDC is willing to assume the duties, to manage, oversee, and operate certain business activities of the Land Bank, as more specifically set forth in this Contract.

NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, and intending to be legally bound hereby, the parties hereby agree as follows:

I. SCOPE OF SERVICES

A. Subject to compliance with all applicable statutes, codes, regulations and collective bargaining agreements, the Land Bank and PHDC agree that PHDC, acting by and through its employee hired and/or appointed as the Executive Director of the Land Bank (the "Executive Director") in accordance with Section I.A.(1), shall manage, oversee and operate the everyday activities of the Land Bank and have all requisite duties and exclusive authority to act on behalf of and for the benefit of the Land Bank to:

Hire and/or appoint an individual to serve as, and dismiss, if (1)necessary, the Land Bank's Executive Director and the Land Bank's Senior Counsel ("Senior Counsel") in consultation with the Land Bank Board of Directors (the "Land Bank Board") and consistent with the Land Bank's approved budget for each respective year of employment for each such employee, as well as evaluate the performance of any such individuals; provided, however, PHDC further agrees that it shall not hire, appoint and/or dismiss any individual to serve as the Executive Director or Senior Counsel if such hiring, appointment and/or dismissal, as the case may be, is opposed by a majority of the Land Bank Board. Notwithstanding anything to the contrary herein, nothing herein shall prohibit PHDC from dismissing, terminating and or suspending the Executive Director and/or Senior Counsel without consultation with, or approval from, the Land Bank Board if such dismissal, termination or suspension is for "Cause". For purposes of this Contract, the term "Cause" shall mean (i) the willful commission of an act of fraud or dishonesty resulting in material economic or financial injury to PHDC or the Land Bank, or (ii) non-disclosed selfdealing, embezzlement or misappropriation of funds or property or breach of trust in connection with the Executive Director's or Senior Counsel's services hereunder, or (iii) the conviction of (or plea of nolo contendere to) a crime constituting a felony, or (iv) habitual insobriety or use of controlled substances (other than under the supervision of a

licensed physician) in the course and scope of employment; or (v) habitual absenteeism, or (vi) the violation of any of PHDC's policies against unlawful harassment, or (vii) failure to cooperate with a bona fide internal investigation or an investigation by regulatory or law enforcement authorities, after being instructed by PHDC to cooperate, or the willful destruction or failure to preserve documents or other materials known to be relevant to such investigation or the inducement of others to fail to cooperate or to produce documents or other materials in connection with such investigation. For purposes of clarification, this provision is for the benefit of the parties to this Contract only and is not intended to confer any third party rights or benefits on the Executive Director or Senior Counsel as those positions remain at-will positions under the laws of the Commonwealth of Pennsylvania. In connection with any termination for Cause, PHDC shall provide the Land Bank Board Chair with prior notice and evidence substantiating such termination.

- (2) Subject to Section I.A.(1), hire and/or appoint individuals, and dismiss any employees as is necessary to efficiently and effectively conduct the operations of the Land Bank consistent with the Land Bank's approved budget for each respective year of employment of each such employee, with notice thereof provided in progress reports presented by the Executive Director to the Land Bank Board during its meetings;
- (3) Organize and reorganize the executive, financial, administrative, clerical and other activities of the Land Bank as necessary to efficiently and effectively conduct the operations of the Land Bank;
- (4) Invest money of the Land Bank at the discretion of the Land Bank Board in instruments, obligations, securities or property determined proper by the Land Bank Board, as well as name and use depositories for the money of the Land Bank;
- (5) Maintain fully correct and accurate financial books of account and records of the activities of the Land Bank in accordance with all applicable accounting regulations, and procedures;
- (6) Pay all operational expenses and debts as required and deposit all receipts, in whatsoever form, from the operations of the Land Bank in the bank or other financial institution depository of the Land Bank;

- (7) File reports, tax returns, and applicable tax applications with government authorities required or allowed by law, which have been signed or approved by the authorized employee(s), officer(s), and/or Board member(s) of the Land Bank, as required; and
 - (8) Make presentations to the Land Bank Board when requested.
- B. Upon authorization of the Land Bank Board and subject to compliance with all applicable statutes, codes, regulations, and collective bargaining agreements, the Land Bank and PHDC agree that PHDC shall have all requisite duties and exclusive authority to act on behalf of and for the benefit of the Land Bank to:
- (1) Enter into contracts and other instruments necessary, incidental, or convenient to the performance of the duties, and the exercise of the powers, of the Land Bank, including those for the management of, the collection of rent from or the sale of real property of the Land Bank, as authorized by the Land Bank Board;
- (2) Establish policies and protocols, as well as determine hours of operation and fix the duties, powers and compensation of employees, contractors, agents and consultants, as required to manage, oversee and operate the Land Bank in a professional and efficient manner in compliance with all applicable laws, regulations, codes and rules;
- (3) Enter into contracts and intergovernmental cooperation agreements with municipalities for the performance of functions by municipalities on behalf of the Land Bank or by the Land Bank on behalf of municipalities;
- (4) Procure and maintain insurance against losses in connection with the real property, assets, staff, and activities of the Land Bank including, without limitation, officers and directors insurance and general liability insurance;
- (5) Design, develop, construct, demolish, reconstruct, rehabilitate, renovate, relocate, and otherwise improve real property or rights or interests in real property;
- (6) Fix, charge, and collect rents, fees, and charges for use of real property of the Land Bank and any services provided by the Land Bank;
- (7) Grant or acquire licenses, easements, leases, or options with respect to the real property of the Land Bank;

- (8) Initiate, defend against and otherwise participate in lawsuits and other legal, alternative dispute resolution, and administrative proceedings on behalf of the Land Bank to protect and advance its interests;
- (9) Borrow from Federal government funds, the Commonwealth, private lenders or municipalities, as necessary, for the operation and work of the Land Bank;
 - (10) Issue negotiable revenue bonds and notes;
- (11) Procure insurance or guarantees from the Federal government or the Commonwealth for the payment of debt incurred by the Land Bank and pay premiums in connection with any such insurance or guarantee; and
- (12) Enter into partnerships, joint ventures and other collaborative relationships with municipalities and other public and private entities for the ownership, development, and disposition of real property.
- C. PHDC shall perform such other and further duties that are authorized by the Land Bank Board and approved by the Board of Directors of PHDC, consistent with the effective and efficient management, oversight and operation of the business of the Land Bank, including, but not limited to, filing reports and making presentations with or to the Land Bank Board.

II. TERM

The term of this Contract shall commence on July 1, 2018 (the "Effective Date") and shall continue through June 30, 2019 (the "Initial Term"). The Initial Term of this Contract shall renew automatically for four (4) additional consecutive one-year periods (each a "Renewal Period"), unless either party provides written notice to the other at the corresponding address set forth above that the party does not desire to renew, with such notice being served at least ninety (90) days in advance of the end of the Initial Term or any Renewal Period. Upon termination, neither party shall have any further obligations under this Contract, except for the obligations which by their terms survive this termination as noted in Section XVII below.

III. COMPENSATION AND METHOD OF PAYMENT

A. As compensation for all services provided hereunder, the Land Bank shall pay PHDC, on a monthly basis the following:

- (1) The product of (i) a fraction, the numerator of which is the total number of hours of work performed by PHDC employees for, or on behalf of the Land Bank, in the invoiced month and the denominator of which is the total number of hours of work performed by PHDC employees in the invoiced month (all hours must be documented in PHDC's labor-allocation sheets); multiplied by (ii) the actual, aggregate amount of those general and administrative expenses specifically identified on Exhibit A, attached hereto and incorporated by reference, incurred by PHDC for the benefit of either PHDC or the Land Bank in the invoiced month; and
- (2) A proportionate share of the salary and fringe benefit expenses for each PHDC employee who performs work related to Land Bank activities in a given month (each "Affected Employee") calculated by multiplying (i) the monthly salary and fringe benefit expenses incurred by PHDC in the invoiced month for an Affected Employee; and (ii) a fraction, the numerator of which is the total number of hours of work performed by an Affected Employee for, or on behalf of, the Land Bank in the invoiced month and the denominator of which is the total number of hours of work performed by an Affected Employee in the invoiced month. All hours must be documented in PHDC's labor-allocation sheets.
- B. The Land Bank shall pay PHDC, as reimbursement for any fees for insurance brokerage services and automobile liability insurance premiums benefitting and/or covering the Land Bank paid by PHDC, as follows:
- (1) Fees for insurance brokerage services shall be paid pursuant to that certain Limited Power of Attorney Procurement of Insurance Brokerage Services and Insurance dated June 12, 2017, attached hereto and incorporated by reference as Exhibit B; and
- (2) Premiums for automobile liability insurance: A proportionate share of all premiums paid annually by PHDC for automobile liability insurance covering PHDC and the Land Bank calculated by multiplying (i) the total number of premiums paid annually by PHDC for automobile liability insurance covering PHDC and the Land Bank; and (ii) a fraction, the numerator of which is the total number of vehicles owned by PHDC assigned exclusively for use by the Land Bank and the denominator of which is the total number of vehicles owned by PHDC.

Subject to Section III C, PHDC shall be paid, pursuant to Section III A and Section III B, after timely submission of invoices to the Land Bank, in the number, form, and content acceptable to the Land Bank, accompanied by such additional supporting information and documentation as the Land Bank may request. All payments to PHDC are contingent upon satisfactory performance of the terms and conditions of this Contract. PHDC shall submit its final invoice not more than sixty (60) days from the completion of the services provided hereunder.

- C. The Land Bank reserves the right to withhold or offset against any funds payable to PHDC for any invoice for which the Land Bank asserts a discrepancy exists or for PHDC's failure to satisfactorily perform the terms of this Contract, as determined solely by the Land Bank.
- D. PHDC shall, upon termination of this Contract, remit to the Land Bank an accounting of all funds received pursuant to this Contract and the Agreements. PHDC shall return to the Land Bank all funds provided hereunder which have not been expended for legitimate expenses. Final statement must be submitted to the Land Bank within sixty (60) days of the termination date.

IV. LAND BANK RESPONSIBILITY

The Land Bank shall remain responsible for (i) the operation, management, oversight, and conduct of the Land Bank and (ii) the actions of PHDC, and its agents and employees, only to the extent they relate to the operation, management, oversight, and conduct of the operations of the Land Bank. The Land Bank shall not in any way assign or transfer to PHDC: (a) the Land Bank's liability for any contracts, real property (including, by way of example and not limitation, rental and lease agreements), wages, utility bills, taxes or other costs and expenses, either as required or that are incidental to the operation of the Land Bank; or (b) the Land Bank's obligation and duties that are necessary for the retention of the "incidents of ownership" of the assets and control of the Land Bank. In addition to the general and administrative expenses set forth in Section III A and Section III B hereof, the Land Bank shall remain responsible for all expenses, costs, utilities, insurance, wages, and benefits of the Land Bank's employees (if any), contracts with third parties, taxes, premises liability, and all other claims, contracts, liabilities, and

financial responsibility associated with the Land Bank's operations. The Land Bank is merely contracting with PHDC to provide management services.

V. PHDC RESPONSIBILITY

- A. PHDC shall remain responsible for (i) the operation, management, oversight, and conduct of PHDC and (ii) the actions of PHDC, and its agents and employees, only to the extent they relate to the operation, management, oversight, and conduct of the non-Land Bank-related operations of PHDC.
- B. Notwithstanding anything to the contrary set forth in Section III A and Section III B hereof, PHDC shall remain responsible for all expenses, costs, utilities, insurance, wages and benefits of PHDC's employees, contracts between PHDC and third parties, taxes, premises liability, and all other claims, contracts, liabilities, and financial responsibility associated with PHDC's business activities. PHDC is simply contracting with the Land Bank to provide management services.
- C. Upon request by the Land Bank Board, PHDC shall make reports and presentations to the Land Bank Board relating to the management services provided under this Contract.

VI. INDEMNIFICATIONS

- A. The Land Bank shall defend, indemnify, and hold PHDC and all of its directors, officers, and employees harmless, including, without limitation, attorneys' fees, for any and all claims of the Land Bank's vendors, employees, directors, suppliers, contractors, agents, and representatives, and all other claims, suits, damages, and losses to the extent arising out of or related to the Land Bank, its business operations, its real property, or any and all acts or omissions of the Land Bank. Except for claims asserted by PHDC's employees as provided below in Section VI B below, PHDC shall be added as an additional insured on all liability insurance policies of the Land Bank on a primary and noncontributory basis, excluding its Workers' Compensation and Employers Liability insurance and Officers Liability insurance.
- B. PHDC shall defend, indemnify, and hold the Land Bank and all of its directors, officers, and employees harmless, including, without limitation, attorneys' fees, for any and all claims of PHDC's non-Land Bank-related vendors, employees, directors, suppliers, contractors, agents, and representatives, and all other claims, suits,

damages and losses to the extent arising out of or related to the non-Land Bank-related acts or omissions of PHDC. Further, to the extent covered by any such applicable insurance, PHDC shall defend, indemnify, and hold the Land Bank harmless for any and all claims of PHDC's employees. In addition, the Land Bank shall be added as an additional insured on all liability insurance policies of PHDC solely to cover any non-Land Bank-related claims or claims of PHDC's employees on a primary and noncontributory basis, excluding its Workers' Compensation and Employers Liability insurance and Officers Liability insurance.

VII. INDEPENDENT CONTRACTOR

Notwithstanding anything contained herein to the contrary, all rights and duties hereby granted to and assumed by PHDC are those of an independent contractor only. Nothing contained herein shall create an employer/employee relationship between PHDC and the Land Bank, or their respective directors, officers, employees, agents, and representatives. The parties acknowledge and agree that it is their intention that PHDC and its directors, officers, employees, agents, and representatives shall be and remain independent contractors in connection with its relationship with the Land Bank and that this Contract shall not render PHDC, or its directors, officers, employees, agents, and representatives, an employee, partner, agent, or joint venturer of or with the Land Bank. The Land Bank shall not be responsible for withholding taxes with respect to compensation paid to PHDC, or its directors, officers, employees, agents, and representatives, hereunder or the compensation paid by PHDC to its directors, officers, employees, agents, and representatives. PHDC and its directors, officers, employees, agents, and representatives shall have no claim against the Land Bank hereunder or otherwise for, among other things, unpaid minimum wages, overtime premiums, vacation pay, sick leave, retirement benefits, social security, worker's compensation, health or disability benefits, unemployment insurance benefits or employee benefits of any kind.

VIII. LAND BANK RECORDS

A. PHDC acknowledges and agrees that all records, data, materials, programs, plans, marketing strategies, financial information, business plans, technologies, Land Bank employee personnel files and medical records (if any), Land Bank employee health and other insurance (if any), Land Bank employee pension and other retirement

benefit plans (if any), Land Bank employee fringe benefits (if any) and other information received or created by PHDC in connection with its performance of management services under this Contract (collectively, "Records") shall be maintained separately from any other records or information under PHDC's custody, control or possession.

- B. Upon request, PHDC shall provide to the Land Bank Board, the Executive Director, and their agents, representatives, and consultants reasonable access to all Records, provided, PHDC takes all necessary and appropriate action required to comply or maintain compliance with all applicable laws, codes and regulations in providing any such access.
- C. All Records shall at all times be and remain the exclusive property of the Land Bank and shall be returned to the Land Bank upon termination of this Contract.
- D. All requests for Records, including, but not limited to, any governmental, judicial, or administrative orders, subpoenas, discovery requests, regulatory requests, or similar methods, shall be submitted to the general counsel and/or the individual appointed as the Right To Know Officer (the "RTKO") of the Land Bank. The general counsel and/or the RTKO of the Land Bank shall be responsible for responding to all such Records requests. Notwithstanding anything contained herein to the contrary, the Land Bank shall defend, indemnify, and hold PHDC harmless, including, without limitation, attorneys' fees, for any and all claims, suits, damages, and losses to the extent arising out of or related to any and all requests for Records, including, but not limited to, any responses, failures to respond and/or other acts, delays or omissions relating to any such requests.
- E. Nothing in this Contract shall be deemed a waiver or release of, or supersede, modify or diminish, in any respect whatsoever, any of the Land Bank's rights or defenses under the Right To Know Law ("RTKL"), all of which are expressly reserved.

IX. PHDC PROPRIETARY RIGHTS

A. <u>Definitions</u>. For purposes of this Contract, "<u>Confidential Information</u>" means any data or information that is received or created by PHDC in connection with its non-Land Bank-related business and activities, and therefore proprietary exclusively to PHDC, and not generally known to the public, whether in tangible or intangible form, whenever and however disclosed, including, but not limited

to: (i) HR information, records and materials including methods, programs, employee personnel files and medical records, health and other insurance, pension and other retirement benefit plans, fringe benefits, policies, plans, processes, specifications, characteristics, raw data, databases, formulations, know-how, experience and proprietary information; (ii) any marketing strategies, plans, financial information, or projections, operations, sales estimates, business plans and performance results relating to the past, present or future business activities of such party, its affiliates, subsidiaries and affiliated companies; (iii) plans for programs or services, and client or contractor lists; (iv) any scientific or technical information, invention, design, process, procedure, formula, improvement, technology or method; (v) any concepts, reports, data, know-how, works-inprogress, designs, development tools, specifications, computer software, source code, object code, flow charts, databases, inventions, information and trade secrets; and (vi) any other information that should reasonably be recognized as confidential information of PHDC, whether in writing or presented, stored or maintained in or by electronic, magnetic, digital, internet, computer or other means. Confidential Information need not be novel, unique, patentable, copyrightable or constitute a trade secret in order to be designated Confidential Information. The Land Bank acknowledges that the Confidential Information is proprietary to PHDC, has been developed and obtained through great efforts by PHDC and that PHDC regards all of its Confidential Information as trade secrets.

B. Exceptions to Confidential Information. Notwithstanding anything in the foregoing to the contrary, Confidential Information shall not include information which: (i) was known by the Land Bank prior to receiving the Confidential Information from PHDC; (ii) becomes rightfully known to the Land Bank from a third-party source not known (after diligent inquiry) by the Land Bank to be under an obligation to PHDC to maintain confidentiality; (iii) is or becomes publicly available through no fault of or failure to act by the Land Bank in breach of this Contract; (iv) is required to be disclosed in a judicial or administrative proceeding, or is otherwise required to be disclosed by law or regulation, although the requirements of this Section IX shall apply prior to any disclosure being made; and (v) is or has been independently developed by employees, contractors, consultants, or agents of the Land Bank without violation of the terms of this Contract or reference or access to any Confidential Information.

- C. Non-Disclosure to Third Parties. From time to time, PHDC may disclose or may have disclosed Confidential Information to the Land Bank or the Land Bank may gain access to or receive Confidential Information in the course of PHDC performing the services required under this Contract. The Land Bank will: (a) limit disclosure of any Confidential Information to those employees who have a need to know such Confidential Information, and will share with senior management of the Land Bank and the Land Bank Board only on a "need to know" basis, in connection with the performance by PHDC of such services, and only for that purpose; (b) advise any such employees of the proprietary nature of the Confidential Information and of the obligations set forth in this Contract and require such employees to keep the Confidential Information confidential; (c) shall keep all Confidential Information strictly confidential by using a reasonable degree of care, but not less than the degree of care used by it in safeguarding its own confidential information; and (d) not share or disclose any Confidential Information received by it to any third parties (except as otherwise provided for herein). The Land Bank shall be responsible for any breach of this Contract by any of its directors, officers, employees, agents, or representatives.
- D. <u>Use of Confidential Information</u>. The Land Bank acknowledges and agrees to not use the Confidential Information for any purpose other than as authorized by this Contract without the prior written consent of an authorized representative of PHDC. No other right or license, whether expressed or implied, in the Confidential Information is granted to the Land Bank hereunder. Title to the Confidential Information will remain solely with PHDC. All use of Confidential Information by the Land Bank shall be for the benefit of PHDC and any modifications and improvements thereof by the Land Bank shall be the sole property of PHDC. Except as specifically permitted under this Contract, the Land Bank shall not, at any time now or in the future, directly or indirectly, use, publish, disseminate, or otherwise disclose any Confidential Information to any third party without the prior written consent of PHDC, which consent may be denied in each instance, and all of the same, together with publication rights, shall belong exclusively to PHDC.
- E. <u>Compelled Disclosure of Confidential Information</u>. Notwithstanding anything in the foregoing to the contrary, the Land Bank may disclose Confidential Information pursuant to any governmental, judicial, or administrative order,

subpoena, discovery request, regulatory request, or similar method, provided that the Land Bank promptly notifies, to the extent practicable, PHDC in writing of such demand for disclosure so that PHDC, at its sole expense, may seek to make such disclosure subject to a protective order or other appropriate remedy to preserve the confidentiality of the Confidential Information; provided in the case of a broad regulatory request with respect to the Land Bank's business (not targeted at PHDC), the Land Bank may promptly comply with such request provided the Land Bank gives (if permitted by such regulator) PHDC prompt notice of such disclosure. The Land Bank agrees that it shall not oppose and shall cooperate with efforts by, to the extent practicable, PHDC with respect to any such request for a protective order or other relief. Notwithstanding the foregoing, if PHDC is unable to obtain or does not seek a protective order and the Land Bank is legally required to disclose such Confidential Information, disclosure of such Confidential Information may be made without liability.

- F. <u>Documents</u>, etc. All documents, internet and electronic records, diskettes, tapes, procedural manuals, guides, specifications, plans, drawings, designs, and similar materials, lists of present, past or prospective HR information, records and materials including methods, programs, employee personnel files and medical records, health and other insurance, pension and other retirement benefit plans, fringe benefits, clients, contractors, contractor proposals, invitations to submit proposals, price lists and data relating to the pricing of PHDC's programs and services, records, notebooks and all other materials containing Confidential Information (including all copies and reproductions thereof), that come into the Land Bank's possession or control, whether prepared by the Land Bank or others: (a) are the property of PHDC, (b) will not be used by the Land Bank in any way, (c) will not be provided or shown to any third party by the Land Bank, (d) will not be removed from the Land Bank's or PHDC's premises, and (e) at the termination (for whatever reason), of PHDC's relationship with the Land Bank, will be left with, or forthwith returned by the Land Bank to PHDC.
- G. <u>RTKL Exemption Reservation</u>. Nothing in this Contract shall be deemed a waiver or release of, or supersede, modify or diminish, in any respect whatsoever, PHDC's exemptions from, or rights or defenses under, RTKL, all of which are expressly reserved.

X. WAIVER

Any waiver by either party of a breach of any provision of this Contract shall not operate or be construed as a waiver of any subsequent breach of the same or any other provision hereof. All waivers by either party shall be in writing.

XI. SEVERABILITY; REFORMATION

In case any one or more of the provisions or parts of a provision contained in this Contract shall, for any reason, be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision or part of a provision of this Contract; and this Contract shall, to the fullest extent lawful, be reformed and construed as if such invalid or illegal or unenforceable provision, or part of a provision, had never been contained herein, and such provision or part reformed so that it would be valid, legal and enforceable to the maximum extent possible. Without limiting the foregoing, if any provision (or part of provision) contained in this Contract shall for any reason be held to be excessively broad as to duration, activity or subject, it shall be construed by limiting and reducing it, so as to be enforceable to the fullest extent compatible with then existing applicable law.

XII. HEADINGS

Headings and subheadings are for convenience only and shall not be deemed to be a part of this Contract.

XIII. AMENDMENTS

This Contract may be amended or modified, in whole or in part, only by an instrument in writing signed by all parties hereto.

XIV. NOTICES

Any notices or other communications required hereunder shall be in writing and shall be deemed given when delivered in person or when mailed, by certified or registered first class mail, postage prepaid, return receipt requested, addressed to the parties at their addresses specified in the preamble to this Contract.

XV. COUNTERPARTS

This Contract may be executed in two or more counterparts, each of which shall constitute an original and all of which shall be deemed a single agreement.

XVI. GOVERNING LAW

This Contract shall be construed in accordance with and governed for all purposes by the laws of Pennsylvania applicable to contracts executed and wholly performed within such jurisdiction. Any dispute arising hereunder shall be referred to and heard in only a federal or state court located in Philadelphia, Pennsylvania.

XVII. SURVIVAL

The provisions of Sections III to VI, VIII to XI, and XV to XVII of this Contract shall survive the expiration of the Term or the termination of this Contract. This Contract supersedes all prior agreements, written or oral, between PHDC and the Land Bank relating to the subject matter of this Contract.

XVIII. NO THIRD PARTIES

The parties agree that: (a) this Contract is for the benefit of the parties to this Contract and is not intended to confer any rights or benefits on any third party, except as set forth in Section VI; and (b) there are no third-party beneficiaries to this Contract or any specific term of this Contract, except as set forth in Section VI.

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EXECUTED, under seal, effective as of the Effective Date.

PHILADELPHIA HOUSING
DEVELOPMENT CORPORATION

PHILADELPHIA LAND

BANK

David Thomas

President

Augel Rodriguez

Executive Director

EXHIBIT A

PHDC's general and administrative expenses, to be allocated to the Land Bank pursuant to Section IIIA(1) are as follows:

- Fidelity Insurance
- Payroll Services
- Phone system (landlines)
- Unemployment compensation
- Prescription costs for PHDC employees.

EXHIBIT B TO RESOLUTION

FIRST AMENDMENT

TO

AMENDED AND RESTATED MANAGEMENT CONTRACT

THIS FIRST AMENDMENT TO AMENDED AND RESTATED MANAGEMENT CONTRACT (this "First Amendment") is entered into as of this _____ day of ______, 2024, and made effective retroactively to July 1, 2023 (the "Extension Effective Date"), by and between the PHILADELPHIA HOUSING DEVELOPMENT CORPORATION ("PHDC"), a nonprofit corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with offices at 1234 Market Street, 16 Floor, Philadelphia, Pennsylvania 19107, and the PHILADELPHIA LAND BANK (the "Land Bank") a public body and a body corporate and politic established under the Pennsylvania Land Bank Legislation, Act 153 of 2012, with its principal office located at 1234 Market Street, 16th Floor, Philadelphia, PA 19107.

WITNESSETH:

WHEREAS, PHDC and the Land Bank entered into a certain Amended and Restated Management Contract on December 18, 2020 and made effective retroactively to July 1, 2018 (the "Contract").

WHEREAS, PHDC and the Land Bank desire to amend the Contract to extend the term of the Contract as more particularly set forth in this First Amendment.

NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, and intending to be legally bound hereby, the parties hereby agree as follows:

- 1. <u>Incorporation of Recitals</u>. The above recitals are incorporated herein by reference as if set forth at length.
- 2. <u>Term</u>. The Initial Term, as defined in Section II of the Contract, shall be deemed to extend from the Extension Effective Date, for an additional four (4) year term (the "<u>Extension Term</u>"). The Extension Term shall consist of four (4) consecutive one (1) year terms (each, a "<u>Renewal Term</u>"), each of which Renewal Terms shall automatically renew unless either party hereto provides written notice to the other party not fewer than ninety (90) days prior to the end of the then-current Renewal Term that such party intends not to further renew the Term of the Contract.
- 3. <u>Continuation of Contract</u>. Except as set forth in this First Amendment, all other terms and provisions of the Contract shall remain unchanged and continue in full force and effect. In the event of any inconsistency between the Contract and this First Amendment, this First Amendment shall govern and control.
- 4. <u>Entire Agreement</u>. This First Amendment represents the entire agreement between the parties regarding the subject matter contained in this First Amendment and there are no other terms, obligations, covenants, representations, statements or conditions oral or otherwise of any kind whatsoever between the parties regarding the sbject matter contained in this First Amendment except as set forth in this First Amendment.
- 5. <u>Counterparts</u>. This First Amendment may be executed in any number of counterparts, each of which shall be an original, but all of which together shall constitute one instrument. Any signature delivered by a party by facsimile or other electronic transmission (including, without limitation, e-mail of a .pdf image) shall be deemed to be an original signature for all purposes.

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to be executed by its duly authorized officials.

Approved as to Legal Form Philadelphia Land Bank	PHILADELPHIA LAND BANK
By: Attorney	By:Angel Rodriguez, Executive Director
Approved as to Legal Form Philadelphia Housing	PHILADELPHIA HOUSING DEVELOPMENT CORPORATION
Development Corporation	By:
By: Attorney	David S. Thomas, President and CEO

Exhibit E



JAMIE R. GAUTHIER ROOM 586, CITY HALL Philadelphia, PA 19107 (215) 686-0460 or 0459 Fax 215-686-1929

March 6, 2024

Angel Rodriguez, Executive Director Philadelphia Land Bank 1234 Market Street, 16th Floor Philadelphia, PA 19107

Dear Executive Director Rodriguez:

COMMITTEES

Committee on Housing Neighborhood Development and the Homeless

Committee on Parks, Recreation, and Cultural Affairs

Member Committee on Public Property and Public Work Committee on Commerce and Economic Development Committee on Public Safety Committee on Education Committee on the Environment Committee on People with Disabilities and Special Needs Committee on Children and Youth

I am writing to express my support for both agenda items related to property in the 3rd Council District being reviewed by the Land Bank Board of Directors at this month's meeting.

The transfer of 1115 N 41st Street to PHDC is part of a creative approach to engage a private landowner to protect East Parkside's North Star Park from closure or demolition. I am grateful for PHDC's willingness to explore novel pathways to better secure threatened community green spaces and food production spaces that fulfill the goals from the Land Bank Strategic Plan to facilitate the creation of socially and economically diverse communities.

Further, I am eager to see Mt Vernon Manor's Community Land Trust create four permanently affordable homeownership opportunities in Mantua. This will be the start of a model that to my knowledge does not exist elsewhere in West Philadelphia, and will offer genuinely affordable sales prices on new construction homes in the section of my District that has seen the highest permitting activity since 2020. I applaud Mt Vernon Manor for the time and thought they've put into this unique model - I know it can be replicable across City controlled vacant land all over the city.

Thank you for your consideration.

Garthier

Sincerely,

Jamie R. Gauthier Councilmember, 3rd District

Exhibit F

RESOLUTION NO. 2024 - 6

RESOLUTION AUTHORIZING CONVEYANCE OF 1115 NORTH 41ST STREET TO PHILADELPHIA HOUSING DEVELOPMENT CORPORATION

WHEREAS, Section 16-707 of the Philadelphia Code authorizes the Philadelphia Land Bank (the "Land Bank") to convey, exchange, sell, transfer, lease, grant or mortgage interests in real property of the Land Bank in the form and by the method determined to be in the best interests of the Land Bank, subject to the terms and conditions of Chapter 16-404 of the Philadelphia Code.

WHEREAS, the Board of Directors (the "**Board**") has determined that it is in the best interest of the Land Bank to convey 1114 North 41st Street (collectively, the "**Property**") to the Philadelphia Housing Development Corporation ("**PHDC**") for disposition, reuse and/or management as determined by PHDC.

NOW THEREFORE, BE IT HEREBY RESOLVED by the Board of Directors of the Philadelphia Land Bank that:

- 1. The conveyance of the Property to PHDC for One and 00/100 U.S. Dollar (\$1.00) is in the best interests of the Land Bank and is hereby approved.
- 2. The conveyance of the Property complies with all applicable terms and conditions of Section 16-404 of the Philadelphia Code.
- 3. Subject to the terms of this Resolution, the Executive Director and Senior Counsel are each hereby authorized, in the name of and on behalf of the Land Bank, to prepare, execute, deliver, and perform any and all agreements, deeds, and other documents, as may be necessary or desirable, to consummate the conveyance of the Property (collectively, the "Transaction Documents") and, from time to time and at any time, amend, supplement, and modify the Transaction Documents, or any of them, as may be necessary or desirable. The Transaction Documents and any amendments, supplements, and modifications thereto shall contain such terms and conditions as the Executive Director and Senior Counsel shall deem necessary or appropriate subject to the terms of this Resolution, and, when so executed and delivered by the Land Bank shall constitute the valid and binding obligations of the Land Bank.
- 4. The Executive Director with the advice of Senior Counsel may modify this Resolution as may be necessary or desirable to carry out its purposes and intents. The Executive Director or Senior Counsel will notify the Board of all modifications to this Resolution at the next Board meeting following the date of such modifications.
- 5. This Resolution shall take effect immediately upon adoption by the Board.

Adopted by Philadelphia Land Bank Board of Directors on March 12, 2024.

Exhibit G

RESOLUTION NO. 2024 - 8

RESOLUTION AUTHORIZING CONVEYANCE OF 708, 710, 714 AND 723 NORTH SHEDWICK STREET TO MT. VERNON MANOR COMMUNITY LAND TRUST

WHEREAS, Section 16-707 of the Philadelphia Code authorizes the Philadelphia Land Bank ("Land Bank") to convey, exchange, sell, transfer, lease, grant or mortgage interests in real property of the Land Bank in the form and by the method determined to be in the best interests of the Land Bank, subject to approval by resolution of Philadelphia City Council, and subject further to the terms and conditions of Chapter 16-404 of the Philadelphia Code.

WHEREAS, the Board of Directors (the "Board") has determined that it is in the best interests of the Land Bank to convey 708, 710, 714 and 723 North Shedwick Street (collectively, the "Property") to a Community Land Trust to be established by Mt. Vernon Manor, Inc. (the "Purchaser") for the development of four (4) affordable single-family homes to be sold to home purchasers with a household income at or below Eighty Percent (80%) of Area Median Income, with the land on which the homes are located to be leased instead of sold to the homeowners as a means of maintaining long-term affordability for future home purchasers;

NOW THEREFORE, BE IT HEREBY RESOLVED by the Board of Directors of the Philadelphia Land Bank that:

- 1. The conveyance of the Property to the Purchaser for Four and 00/100 Dollars (\$4.00) is in the best interests of the Land Bank and is hereby approved, subject to approval by resolution of Philadelphia City Council.
- 2. The conveyance of the Property complies with all applicable terms and conditions of Section 16-404 of the Philadelphia Code, subject to approval by resolution of Philadelphia City Council.
- 3. Subject to the terms of this Resolution, the Executive Director and Senior Counsel are each hereby authorized, in the name of and on behalf of the Land Bank, to prepare, execute, deliver, and perform any and all agreements, deeds, and other documents, as may be necessary or desirable, to consummate the conveyance of the Property (collectively, the "Transaction Documents") and, from time to time and at any time, amend, supplement, and modify the Transaction Documents, or any of them, as may be necessary or desirable. The Transaction Documents and any amendments, supplements, and modifications thereto shall contain such terms and conditions as the Executive Director and Senior Counsel shall deem necessary or appropriate subject to the terms of this Resolution, and, when so executed and delivered by the Land Bank shall constitute the valid and binding obligations of the Land Bank.
- 4. The Executive Director with the advice of Senior Counsel may modify this Resolution as may be necessary or desirable to carry out its purposes and intents. The Executive Director or Senior Counsel will notify the Board of all modifications to this Resolution at the next Board meeting following the date of such modifications.
- 5. This Resolution shall take effect immediately upon adoption by the Board.

Adopted by Philadelphia Land Bank Board of Directors on March 12, 2024.